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D.C. Department of Employment Services
Office of Labor Market Research and Information

June 2005

# District of Columbia Employment Projections by

Industry and Occupation 2002-2012



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#### **Executive Summary**

This report presents employment projections for Washington, D.C., for the period from 2002 to 2012. The report includes projections for employment by industry and by occupation. A summary of findings includes:

A projected employment growth near one percent per year for the District of Columbia. We are projecting an increase of approximately 67,700 jobs in the District over the tenyear period 2002-2012, or a little less than 6,800 jobs a year on the average, a compounded annual growth rate of 0.9 percent.

This compares with a projected employment growth of 1.6 % per year for the metropolitan area, as reported independently by Global Insight. For the Washington, D.C., Primary Metropolitan Statistical Area (PMSA), their independent projection forecasts a compounded annual growth rate of about 1.6 percent. In the same 10-year period, independent projections by Global Insight show the metropolitan area's jobs will reach 3,299,713 by 2012.

The service sector has the biggest share of growth in the District. Most of the jobs and the job growth in the District are in industries that provide services. Only 2 percent of jobs in 2002 were in goods providing industries, manufacturing and construction, and this will not change in the next 10 years.

Professional and Business Services among fastest growing in the service sector. Professional and Business Services is the most important of the services providing industries, and one of the fastest growing. With 139,177 jobs in 2002, it will add more than 27,000 new jobs over the decade. Within this group, legal services, computer design and management consulting services lead the way by adding more than 11,000 jobs.

Next in importance is Educational and Health Services with 99,761 jobs in 2002 is projected to add 11,477 new jobs over the decade. Non profit organizations, with nearly 50,000 jobs, should add between 5,000 and 6,000 jobs.

Government jobs will decline in importance. Federal and local government jobs will decline in importance to 28 percent of the total, in 2012 with city jobs declining absolutely and federal jobs declining in importance as a result of slow growth. Thirty percent were in federal or local government in 2002.

Employment gains will diversify. The remaining 68 percent of all jobs in the District in 2002 in non-government, services-providing industries will increase their share to 70 percent in 2012. The District has a different distribution of occupations than the country as a whole. Management, business and financial occupations are more than twice the U.S. share, fully 22.5 percent of District employment. Professional and related services occupations are 31 percent of District jobs -- 60 percent higher than the national average. Approximately 23 percent of professional occupations are in legal services. Administrative support occupations are about 2 percent above the national average, which is 18.9 percent. All other occupational categories in the District trail the national average. The forecasts show that the current occupational mix will not change by more than a small amount.

Environmental engineers to undergo high growth. For the first time environmental engineers show up on the list of high growth occupations with as many as 700 new jobs a good possibility.

Computer jobs across six different computer specialties are expected to grow. Growth in computer jobs will range between 2 and 4 percent. Lawyers and paralegals are also expected to add 2,500 jobs over the decade, although these are modest growth rates. Teaching positions, especially college teaching, have 2 to 3 percent growth rates with as many as 8,000 new jobs possible.

Professional and service occupations will stay in balance. Even though professional occupations will grow, service occupations will grow enough to roughly maintain their share of jobs. Security guard, waiter-waitress, or janitor and in office-administrative support occupations like customer service representative, receptionist, or legal secretary will add approximately 8,000 new jobs.

#### **Executive Summary (cont.)**

More than 90 percent of District occupations are growing. The District will remain a city with more than 50 percent of its jobs in managerial and professional occupations. A small change in occupational mix will occur between service employment and sales, production and transportation occupations because service employment will have many more new jobs than the other sectors combined.

Jobs in the Washington area have higher educational requirements than the national averages. The District has a knowledge economy where high education continues to be a bellwether in the types of jobs that are available. Nearly 7 percent of District jobs require professional degree

training, meaning law degree, PhD, or medical degree, compared to less than 2 percent nationally. The District of Columbia has more than 40 percent of its employment in jobs that require college degree training, compared with 20 to 22 percent of jobs in the national economy. The concentration of law firms, lawyers, and legal services occupations increases the share of jobs requiring professional degree training.

Significant need for post-secondary training will continue. Despite the relatively high percentage of jobs requiring college degree training, there are more than 50,000 jobs in technical areas that require associate's degree training and post secondary vocational

training. Forecasted growth in these occupations exceeds 6,000. Many of these positions are therapy, technology and technician occupations in allied health. Forecast job increases include medical records and health information technicians, radiological technicians, medical and clinical lab technicians and technologists. The District also supports physical and life science research, which has many assistant and technician positions that require AA degree training.

#### Introduction

This report presents summary data and discussion of the District of Columbia's 2002-2012 industry and occupational employment projections. These projections are part of the regular cycle of state and regional projections sponsored by the Employment and **Training Administration.** The projections were developed using the American **Labor Market Information System** (ALMIS) consortium Projections Suite software and follow ALMIS consortium established methods and procedures for projections. The Projections Suite includes the Long Term Projections (ITP) and MicroMatrix software. Long Term Projections uses statistical routines for projecting long term industry employment from a base year to a

projected year. ITP has shift share analysis, time series estimation and regression analysis to model and forecast current employment survey data. Past trends are used to project forward 10 years based on employment trends as well as trends in the local and national population and labor force.

Industry employment totals from the Long Term Projections are used in the ALMIS consortium's MicroMatrix software to generate occupational projections that distribute each of the industry totals among occupational groups and detailed occupations. The MicroMatrix uses occupational survey data to determine the percentage of an

industry's employment in specific occupations. The final results project totals for 85 North American Industry Classification totals and 594 standard occupational classifications.



#### **Industry Projections 2002-2012 - District of Columbia**

#### **Employment by Industry**

The Washington, D.C. employment forecast for 2002-2012 projects an increase of 67,700 jobs for the decade, or 0.9 percent job growth per year for the District of Columbia. The service sector is already more than 90 percent of District employment, but it will increase another percent or two over the next decade, while the small manufacturing sector continues to decline. Wholesale trade has been declining in recent years, but it is forecast to stabilize. Combined with retail trade, total trade employment should increase modestly, adding 2,000 jobs from its 2002 base of just over 21,000. Transportation jobs are on the decline, although not public transportation jobs, so transportation employment is expected to remain about the same or decline slightly. Federal government employment in the District is forecast to increase more than 5,000 jobs. The federal government share will decline slightly to around 25 percent from its current share of 26.5 percent. District government employment is forecast to decline slightly.

Among services, professional and business services are forecast to have more than 27,000 new jobs, but it started the decade with 139,000 jobs, the biggest employment except for the federal government. Legal services, computer systems design services, and management consulting services are expected to be the biggest gainers with more than 11,000 of the 27,000 new jobs. Accounting services and advertising services are expected to add another 3,000 jobs. Professional and business services includes office administrative services, facilities support services, employment services, and services to buildings. Services to buildings started the decade with nearly 13,000 jobs;

employment services had more than 11,000 jobs. Together they are forecast to have an increase of more than 4,400 jobs. Education continues to be an important segment of the District's economy with more than 45,000 jobs and 6.3 percent of District employment in 2002. College and university employment leads the way with 32,000 jobs at District universities and forecast growth of more than 4,000 new jobs. Elementary and secondary education continues to grow but at a slower pace than college and university employment. It is expected to add another 2.3 thousand jobs.

Health care employment averaged 54,000 in 2002, but total health care employment is growing at less than the District average growth rate. While hospital employment is down slightly from the late 1990's other health care services are increasing at rates slightly higher than the District average. Growth at these rates is expected to create nearly 5,000 new jobs, mostly in ambulatory health services and social assistance.

Other services include repair and maintenance services and personal and laundry services, and private household employment. The primarily non profit sector, officially known as religious, grantmaking, civic, professional and similar organizations, is by far the biggest of this sector's services in the District economy. This industry has 46,000 of the 56,000 thousand jobs in the other services sector. It is expected to grow at above the average rate of 0.9 percent and add almost 6,000 new jobs.

The federal government, business and professional services, education, health care, and other services, mostly non-profits organizations, are the biggest sectors in the District economy. Together they make up nearly 70 percent of District employment. Among the five remaining service sectors only accommodation and food services is comparable with a 5.9 percent share of employment. Information is 3.5 percent; finance and insurance is 2.7 percent; real estate and rental leasing is 1.5 percent; and arts, entertainment and recreation a mere .76 percent.

Accommodation and food service employment is expected to add about 5,000 jobs. Information employment is forecast to rise by 1,600 jobs, but information includes newspaper publishing; these jobs are declining nationally as well as in the District. Therefore, 1,600 new jobs represents a reallocation into software and Internet publishing from newspaper and print publishing.

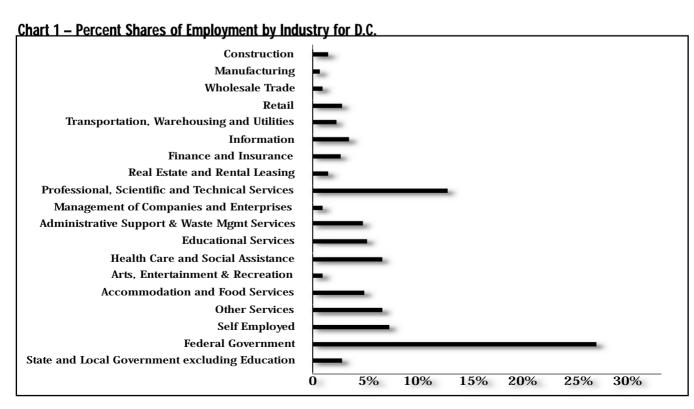
The other three sectors are forecast to add 1,300 to 1,700 jobs each. Finance and insurance will maintain a significant but modest presence in District employment. Real estate will continue to be stable with modest growth. Arts, entertainment and recreation may get a boost from Major League Baseball's relocation to the District, but there is no big change or growth on the horizon for these jobs.

Table 1, Table 2 and Chart 1 all give summary information for the District's employment by industry. The total of growth in the top 40 high growth industries is more than the total of growth for the District. This is because the total includes some industries with declining employment. The top 40 all have growth so their total excludes any declines, hence the higher total.

## **Industry Projections 2002-2012 (cont.)**

Table 1 Employment Projections for the District of Columbia and U.S. by Major Industry Group, 2002-2012

2002	2012	<b>2002 Share</b>	<b>2012 Share</b>	Growth	<b>Growth Rate</b>
		W	ashington, D.C.		
723,977	791,735	100%	100%	67,758	0.90%
51	58	0.01%	0.01%	7	1.29%
12,342	14,200	1.70%	1.79%	1858	1.41%
3048	2098	0.42%	0.26%	-950	-3.67%
4350	4794	0.60%	0.61%	444	0.98%
17,168	18,808	2.37%	2.38%	1640	0.92%
12,151	11,859	1.68%	1.50%	-292	-0.24%
25,351	26,952	3.50%	3.40%	1601	0.61%
19,624	21,437	2.71%	2.71%	1813	0.89%
11,216	12,611	1.55%	1.59%	1395	1.18%
93,183	112,376	12.87%	14.19%	19,193	1.89%
2211	1528	0.31%	0.19%	-683	-3.63%
43,783	52,284	6.05%	6.60%	8501	1.79%
45,606	53,157	6.30%	6.71%	7551	1.54%
54,155	58,081	7.48%	7.34%	3926	0.70%
5534	6836	0.76%	0.86%	1302	2.14%
42,675	48,290	5.89%	6.10%	5615	1.24%
56,083	63,187	7.75%	7.98%	7104	1.20%
59,711	62,891	8.25%	7.94%	3180	0.52%
192,417	198,013	26.58%	25.01%	5596	0.29%
23,318	22,275	3.22%	2.81%	-1043	-0.46%
	723,977 51 12,342 3048 4350 17,168 12,151 25,351 19,624 11,216 93,183 2211 43,783 45,606 54,155 5534 42,675 56,083 59,711 192,417	723,977         791,735           51         58           12,342         14,200           3048         2098           4350         4794           17,168         18,808           12,151         11,859           25,351         26,952           19,624         21,437           11,216         12,611           93,183         112,376           2211         1528           43,783         52,284           45,606         53,157           54,155         58,081           5534         6836           42,675         48,290           56,083         63,187           59,711         62,891           192,417         198,013	723,977         791,735         100%           51         58         0.01%           12,342         14,200         1.70%           3048         2098         0.42%           4350         4794         0.60%           17,168         18,808         2.37%           12,151         11,859         1.68%           25,351         26,952         3.50%           19,624         21,437         2.71%           11,216         12,611         1.55%           93,183         112,376         12.87%           2211         1528         0.31%           43,783         52,284         6.05%           45,606         53,157         6.30%           54,155         58,081         7.48%           5534         6836         0.76%           42,675         48,290         5.89%           56,083         63,187         7.75%           59,711         62,891         8.25%           192,417         198,013         26.58%	Washington, D.C.           723,977         791,735         100%         100%           51         58         0.01%         0.01%           12,342         14,200         1.70%         1.79%           3048         2098         0.42%         0.26%           4350         4794         0.60%         0.61%           17,168         18,808         2.37%         2.38%           12,151         11,859         1.68%         1.50%           25,351         26,952         3.50%         3.40%           19,624         21,437         2.71%         2.71%           11,216         12,611         1.55%         1.59%           93,183         112,376         12.87%         14.19%           2211         1528         0.31%         0.19%           43,783         52,284         6.05%         6.60%           45,606         53,157         6.30%         6.71%           54,155         58,081         7.48%         7.34%           5534         6836         0.76%         0.86%           42,675         48,290         5.89%         6.10%           56,083         63,187         7.75%	Washington, D.C.           723,977         791,735         100%         67,758           51         58         0.01%         0.01%         7           12,342         14,200         1.70%         1.79%         1858           3048         2098         0.42%         0.26%         -950           4350         4794         0.60%         0.61%         444           17,168         18,808         2.37%         2.38%         1640           12,151         11,859         1.68%         1.50%         -292           25,351         26,952         3.50%         3.40%         1601           19,624         21,437         2.71%         2.71%         1813           11,216         12,611         1.55%         1.59%         1395           93,183         112,376         12.87%         14.19%         19,193           2211         1528         0.31%         0.19%         -683           43,783         52,284         6.05%         6.60%         8501           45,606         53,157         6.30%         6.71%         7551           54,155         58,081         7.48%         7.34%         3926



# Industry Projections 2002-2012 (cont.)

Table 2 High Employment Growth Industries.

NAICS	Industry Title	Growth	Growth Rate
813000	Religious, Grantmaking, Civic, Professional,		
	and Similar Organizations	5789	1.19%
910000	Federal Government	5596	0.29%
541500	Computer Systems Design and Related Services	4713	3.54%
611300	Colleges, Universities, and Professional Schools	4460	1.53%
541100	Legal Services	4125	1.12%
722000	Food Services and Drinking Places	3219	1.08%
6010	Self-Employed Workers, Primary Job	3180	0.53%
541600	Management, Scientific, and Technical Consulting Services	2671	2.17%
561700	Services to Buildings and Dwellings	2480	1.79%
721000	Accommodation	2396	1.57%
611100	Elementary and Secondary Schools	2326	1.46%
561300	Employment Services	1910	1.59%
624000	Social Assistance	1833	1.64%
541300	Architectural, Engineering, and Related Services	1786	2.48%
541700	Scientific Research and Development Services	1759	1.09%
621000	Ambulatory Health Care Services	1694	1.40%
541800	Advertising and Related Services	1677	2.50%
561600	Investigation and Security Services	1605	1.78%
541200	Accounting, Tax Preparation, Bookkeeping, and Payroll Services	1512	2.80%
623000	Nursing and Residential Care Facilities	1414	1.85%
238000	Specialty Trade Contractors	1279	2.09%
531000	Real Estate	1238	1.16%
522000	Credit Intermediation and Related Activities	862	0.98%
561400	Business Support Services	858	2.42%
511200	Software Publishers	835	5.35%
812000	Personal and Laundry Services	740	1.35%
561100	Office Administrative Services	692	1.50%
541900	Other Professional, Scientific, and Technical Services	691	3.01%
713000	Amusement, Gambling, and Recreation Industries	630	2.76%
524000	Insurance Carriers and Related Activities	618	0.89%
814000	Private Households	572	1.35%
711000	Performing Arts, Spectator Sports, and Related Industries	493	1.64%
448000	Clothing and Clothing Accessories Stores	489	1.36%
561200	Facilities Support Services	445	2.89%
518000	Internet Service Providers, Web Search Portals,		
	and Data Processing Services	436	1.35%
611600	Other Schools and Instruction	412	2.65%
517000	Telecommunications	365	0.82%
237000	Heavy and Civil Engineering Construction	343	1.39%
512000	Motion Picture and Sound Recording Industries	320	1.91%
451000	Sporting Goods, Hobby, Book, and Music Stores	309	1.94%

#### Occupational Projections 2002-2012 - District of Columbia

#### **Employment by Occupation**

The District has a different distribution of occupations than the U.S. economy. Management, business and financial occupations are 22.5 percent of District employment, an amount more than double the share for the US economy. Professional and related services are 31 percent, which is 60 percent more than the national average. Approximately 23 percent of professional occupations are legal service occupations. Health care practitioner occupations and computer occupations are second and third; each has about 14 percent of professional occupations. Administrative support occupations are two percent above the national average, but otherwise all other occupational categories in the District are below the national average. Construction employment is 35 percent of the national average; production is less than 20 percent of the national average.

Four tables help summarize the District's occupational mix and projected growth of employment. Table 3 has employment, employment shares, growth and growth rates by occupational group. Table 4 shows high demand occupations. The high demand table summarizes openings for the top 40occupations. Openings are the sum of job growth and net replacements. Job growth is the annual increase in new jobs by occupation. Net replacements are jobs created by people leaving an occupation from retirement, promotion or other causes. Annual openings in the District due to growth and replacements total 22,056. The top 40 occupations account for 48 percent of these openings. More than 60 percent of the top 40 high demand occupations are in three occupational groups: managerial, business and financial occupations, professional and related occupations,

and office and administrative support occupations. Notice that management analysts and lawyers have the two largest projected openings. The District is already a center for office occupations and current trends are projected to continue in that direction.

Table 5 shows the 40 top high growth occupations. Growth is the projected increase in the number of jobs by occupation. The top 40 are forecast to have 58 percent of the total job growth. Again managerial, business and financial occupations, and professional and related occupations lead the way for job growth. Management analyst is the number one growth occupation with nearly 4,000 new jobs forecasted by 2012. Combining the four top computer occupations is also around 4,000 new jobs. Lawyers are in the top 40 group with a thousand new jobs projected, but there are other occupations with higher forecasted numbers. Paralegal and legal assistants are forecast to increase by 1,400 jobs, more than lawyers. General and operations managers, business operations specialists, accountants and auditors are occupations with projected growth in the one to two thousand range. Other occupations in the top 40 complement managerial and professional occupations. Janitors and cleaners, security guards, receptionists and several food service occupations have growth of more than a thousand jobs.

Table 6 has the top 40 growth rate occupations for occupations that have at least 100 jobs. Because growth rates are compound growth in percent for the decade, occupations that start with less than 100 often show a very high growth rate with just a small number of new jobs. To eliminate this tendency the table includes the top 40 with 2002 employment over 100.

High growth rate occupations have a different mix of occupations than Table 5, but professional and related occupations still dominates the occupations. A number of university faculty specialties show up with forecasted growth rates above 2 percent. Computer occupations are in the high growth group. Environmental engineers that started with a small base are projected to grow at above 3 percent. Only 10 occupations are among the top 40 for both growth and growth rate. Of this group, 5 are computer occupations. **Environmental engineers public** relations managers and specialists, architects, and social and human service assistants are the other five.

Table 3 Employment Projections by Major Occupational Group, 2002-2012

Occupational Group	2002	2012	2002 Share	<b>2012 Share</b>	Growth	Growth Rate	
Total, All Occupations	723,977	791,735	100.0%	100.0%	67,758	0.90%	
Management, Business							
and Financial Occupations	162,700	181,180	22.5%	22.9%	18,480	1.08%	
Professional & Related Services	224,760	250,600	31.0%	31.7%	25,840	1.09%	
Service Occupations	111,525	125,236	15.4%	15.8%	13,711	1.17%	
Sales and Related Occupations	36,037	39,192	5.0%	5.0%	3155	0.84%	
Office and Administrative							
Support Occupations	137,086	140,485	18.9%	17.7%	3399	0.25%	
Farming, Fishing,							
and Forestry Occupations	150	164	0.0%	0.0%	14	0.90%	
Construction and Extraction Occupations	13,213	15,207	1.8%	1.9%	1994	1.42%	
Installation, Maintenance,							
and Repair Occupations	8980	9595	1.2%	1.2%	615	0.66%	
Production Occupations	10,011	10,347	1.4%	1.3%	336	0.33%	
Transportation							
and Material Moving Occupations	19,516	19,729	2.7%	2.5%	213	0.11%	

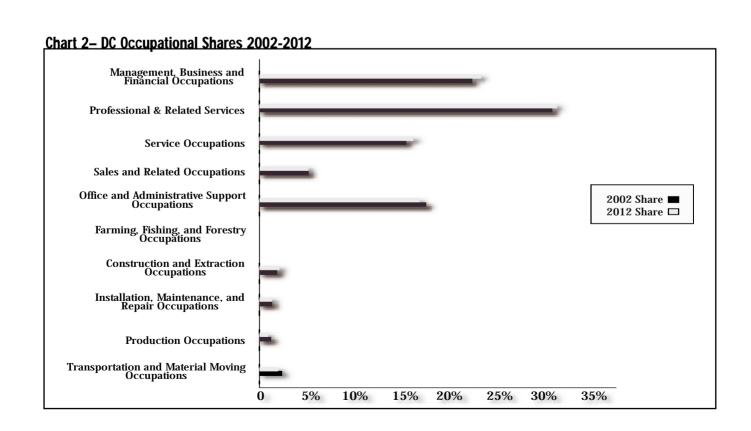


Table 4
Top 40 High Demand Occupations - Washington, D.C.

SOC	Occupational Group	Ave Annual Openings
	Management, Business & Financial Occupations	2357
11-1011	Chief Executives	212
11-1021	General and Operations Managers	477
11-3011	Administrative Services Managers	242
11-3021	Computer and Information Systems Managers	116
11-3031	Financial Managers	133
13-1111	Management Analysts	798
13-2011	Accountants and Auditors	379
	Professional & Related Occupations	2373
15-1032	Computer Software Engineers, Systems Software	140
15-1041	Computer Support Specialists	145
15-1051	Computer Systems Analysts	295
15-1071	Network and Computer Systems Administrators	109
19-3011	Economists	168
23-1011	Lawyers	615
23-2011	Paralegals and Legal Assistants	212
25-2021	Elementary School Teachers, Except Special Education	141
27-3031	Public Relations Specialists	161
27-3043	Writers and Authors	155
29-1111	Registered Nurses	232
20 1111	Service Occupations	2762
33-9032	Security Guards	380
35-2014	Cooks, Restaurant	130
35-2021	Food Preparation Workers	145
35-3021	Combined Food Preparation and Serving Workers, Including Fast Food	519
35-3022	Counter Attendants, Cafeteria, Food Concession, & Coffee Shop	132
35-3031	Waiters and Waitresses	467
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	600
37-2011	Maids and Housekeeping Cleaners	247
39-9011	Child Care Workers	142
33-3011	Sales & Related Occupations	879
41-2011	Cashiers	386
41-2011	Retail Salespersons	342
41-2031	Real Estate Sales Agents	151
41-9022	· · · · · · · · · · · · · · · · · · ·	1958
49 1011	Office and Administrative Support Occupations	
43-1011	First-Line Supervisors/Managers of Office and Administrative Support Workers	242
43-3031	Bookkeeping, Accounting, and Auditing Clerks	111
43-4051	Customer Service Representatives	195
43-4171	Receptionists and Information Clerks	262
43-6011	Executive Secretaries and Administrative Assistants	279
43-6012	Legal Secretaries	206
43-6014	Secretaries, Except Legal, Medical, and Executive	291
43-9061	Office Clerks, General	372
40.00.00	Installation, maintenance, and repair occupations	113
49-9042	Maintenance and Repair Workers, General	113
wa was-	Transportation and Materials Moving Occupations	141
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	141

Table 5
Top 40 Growth Occupations - Washington, D.C.

SOC	Occupational Group	2002	2012	Growth	<b>Growth Rate</b>
	Management, Business & Financial Occupations	85,452	97,538	12,086	1.33%
11-1011	Chief Executives	6149	7112	963	1.47%
11-1021	General and Operations Managers	14,612	16,628	2016	1.30%
11-2031	Public Relations Managers	2216	2822	606	2.45%
11-3011	Administrative Services Managers	7476	8442	966	1.22%
11-3021	Computer and Information Systems Managers	3341	3893	552	1.54%
11-3031	Financial Managers	5492	6031	539	0.94%
11-9141	Property, Real Estate, & Community Association Mgrs	2423	2924	501	1.90%
13-1071	Employment, Recruitment, and Placement Specialists	2497	2937	440	1.64%
13-1111	Management Analysts	29,307	33,277	3970	1.28%
13-2011	Accountants and Auditors	11,939	13,472	1533	1.22%
	Professional & Related Occupations	101,682	115,047	13,365	1.24%
15-1031	Computer Software Engineers, Applications	2131	2891	760	3.10%
15-1032	Computer Software Engineers, Systems Software	2405	3562	1157	4.01%
15-1041	Computer Support Specialists	3904	4873	969	2.24%
15-1051	Computer Systems Analysts	12,455	13,999	1544	1.18%
15-1071	Network and Computer Systems Administrators	2644	3441	797	2.67%
15-1081	Network Systems and Data Communications Analysts	1642	2474	832	4.18%
17-1011	Architects, Except Landscape and Naval	2033	2758	725	3.10%
17-2081	Environmental Engineers	2064	2795	731	3.08%
21-1093	Social and Human Service Assistants	2577	3189	612	2.15%
23-1011	Lawyers	39,042	40,178	1136	0.29%
23-2011	Paralegals and Legal Assistants	8433	9879	1446	1.60%
25-2021	Elementary School Teachers, Except Special Education	3932	4469	537	1.29%
27-3031	Public Relations Specialists	4201	5205	1004	2.17%
27-3043	Writers and Authors	5832	6385	553	0.91%
29-1111	Registered Nurses	8387	8949	562	0.65%
	Service Occupations	54,018	61,964	7946	1.38%
33-9032	Security Guards	10,528	12,035	1507	1.35%
35-2021	Food Preparation Workers	2897	3320	423	1.37%
35-3021	Combined Food Preparation and Serving Workers,				
	Including Fast Food	8625	10,073	1448	1.56%
35-3031	Waiters and Waitresses	7256	8194	938	1.22%
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	17,117	19,868	2751	1.50%
37-2012	Maids and Housekeeping Cleaners	7595	8474	879	1.10%
	Sales & Related Occupations	19,033	20,879	1846	0.93%
41-2011	Cashiers	6811	7354	543	0.77%
41-2031	Retail Salespersons	7257	8038	781	1.03%
41-9022	Real Estate Sales Agents	4965	5487	522	1.00%
	Office and Administrative Support Occupations	45,320	49,264	3944	0.84%
43-4051	Customer Service Representatives	6225	7249	1024	1.53%
43-4171	Receptionists and Information Clerks	6484	7508	1024	1.48%
43-6011	Executive Secretaries and Administrative Assistants	11,573	12,147	574	0.49%
43-6012	Legal Secretaries	6871	7613	742	1.03%
43-9061	Office Clerks, General	14,167	14,747	580	0.40%
10 0001	Installation, maintenance, and repair occupations	<b>3728</b>	4142	414	1.06%
49-9042	Maintenance and Repair Workers, General	3728	4142	414	1.06%

Table 6
Top 40 Fastest Growing Occupations with Growth over 100 Jobs - Washington, D.C.

SOC	Occupational Group	2002	2012	Growth	<b>Growth Rate</b>
-	Management, Business & Financial Occupations	4973	6306	1333	2.40%
11-2011	Advertising and Promotions Managers	1287	1590	303	2.14%
11-2031	Public Relations Managers	2216	2822	606	2.45%
13-1072	Compensation, Benefits, and Job Analysis Specialists	465	580	115	2.23%
13-2052	Personal Financial Advisors	480	625	145	2.67%
13-2082	Tax Preparers	525	689	164	2.76%
	Professional & Related Occupations	34,352	45,190	10,838	2.78%
15-1031	Computer Software Engineers, Applications	2131	2891	760	3.10%
15-1032	Computer Software Engineers, Systems Software	2405	3562	1157	4.01%
15-1041	Computer Support Specialists	3904	4873	969	2.24%
15-1061	Database Administrators	997	1329	332	2.92%
15-1071	Network and Computer Systems Administrators	2644	3441	797	2.67%
15-1081	Network Systems and Data Communications Analysts	1642	2474	832	4.18%
17-1011	Architects, Except Landscape and Naval	2033	2758	725	3.10%
17-2081	Environmental Engineers	2064	2795	731	3.08%
17-3011	Architectural and Civil Drafters	799	976	177	2.02%
21-1093	Social and Human Service Assistants	2577	3189	612	2.15%
23-2091	Court Reporters	303	420	117	3.32%
25-1011	Business Teachers, Postsecondary	1061	1392	331	2.75%
25-1032	Engineering Teachers, Postsecondary	746	954	208	2.49%
25-1065	Political Science Teachers, Postsecondary	358	469	111	2.74%
25-1066	Psychology Teachers, Postsecondary	384	504	120	2.76%
25-1071	Health Specialties Teachers, Postsecondary	1194	1537	343	2.56%
25-1112	Law Teachers, Postsecondary	823	1098	275	2.92%
25-1121	Art, Drama, and Music Teachers, Postsecondary	894	1174	280	2.76%
25-1123	English Language and Literature Teachers, Postsecondary	813	1049	236	2.58%
25-1126	Philosophy and Religion Teachers, Postsecondary	312	421	109	3.04%
25-2012	Kindergarten Teachers, Except Special Education	524	657	133	2.29%
25-3021	Self-Enrichment Education Teachers	1056	1413	357	2.96%
27-1025	Interior Designers	487	609	122	2.26%
27-3031	Public Relations Specialists	4201	5205	1004	2.17%
	Service Occupations	6086	7874	1788	2.61%
31-1011	Home Health Aides	807	1033	226	2.50%
31-9092	Medical Assistants	954	1252	298	2.76%
33-9021	Private Detectives and Investigators	548	791	243	3.74%
39-9021	Personal and Home Care Aides	1583	1939	356	2.05%
39-9031	Fitness Trainers and Aerobics Instructors	548	807	259	3.95%
39-9041	Residential Advisors	1646	2052	406	2.23%
	Production Occupations	847	1095	248	2.60%
51-8031	Water and Liquid Waste Treatment Plant and System Operators	196	302	106	4.42%
51-9198	HelpersProduction Workers	651	793	142	1.99%

#### **Occupational Skill Levels**

#### **Employment by Skill level**

The Bureau of Labor Statistics (BLS) has developed a skills taxonomy that reflects the training and qualifications associated with data reported within its occupational categories. This taxonomy appears on page 11. The skills taxonomy makes it possible to reorganize industry and occupational projections by skill category. The District of Columbia job mix has more than 40 percent of its employment in the first five skill categories, which are the categories requiring at least a BA degree, but often an advanced degree, or professional degree. Jobs requiring college degree training make up only 20 to 22 percent of jobs in the national economy. The concentration of law firms, lawyers and legal services occupations in the District increases the percentage of jobs requiring professional degree training. It is typically less than 2 percent in the national economic economy but it was above 7 percent for the District in 2002.

Despite the relatively high percentage of jobs requiring college degree training there are more than 50,000 jobs in technical areas that require associate's degree training and post secondary vocational training. Forecasted growth in these occupations exceeds 6,000. Many of these positions are therapy, technology and technician occupations in allied health. Forecast job increases include medical records and health information technicians, radiological technicians and technologists, medical and clinical lab technicians and technologists. The District also supports physical and life science research, which has many assistant and technician positions that require AA degree and other technical training. Table 7 (page 13) gives a summary of District employment and growth by skill category and Chart 3 summarize the skill mix for Washington, DC.

#### **Skill Categories**

The first seven BLS categories give the minimum of formal post-secondary education beyond high school that is required to enter and work in an occupation. The term "required" has a broad use. In some occupations the degree is absolutely necessary and a candidate will not be considered without the required degree. These include occupations where licensing is required by the state or by a private association empowered by the state. Registered nurses must have at least an associate's degree from an approved nursing program to be able to take state required exams. Without this credential entry is blocked. In other occupations, a post-secondary degree is not strictly required but the skills needed before entry are such that a degree is strongly preferred by employers. Candidates without a degree are much less likely to be considered, much less employed. Categories emphasize the sources and length of training preferred by employers. Training might be postsecondary vocational, college, postgraduate or professional education. The duration of training could range from a week or two to many years.

Prior experience and on the job training are part of the skills taxonomy. Category 4 is work experience plus a bachelor's or higher degree, an MBA degree for example. Someone with an MBA in finance will probably be expected to have employment experience before being considered for a managerial position. Categories 8 and 9 describe skills learned through

long-term on-the-job training, or work experience in a similar or related occupation. These jobs do not require a degree beyond high school, but are generally not entry-level jobs. For example, a first line supervisor of retail sales workers, or a supervisor of construction workers will need experience in retail sales or construction to be eligible for a job as a supervisor. These jobs require long term on the job training, meaning more than 12 months of experience. Therefore, entry level skills are a high school degree plus skills learned in another job or lower level job.

Categories 10 and 11 are moderate term and short-term on-the-job training. Moderate term on the job training is classified as skills which take one to 12 months to learn on the job. Short term on the job training is classified as skills which take up to one month, but might be less. Moderate term and short term on the job training skills can be classified as general workforce employment. Therefore, entry level skills into these occupations are a high school degree.

Exhibit 3-Educational Training and Skills Categories						
1. First Professional Degree	Entry into a job in this skill category requires two to four years of degree study beyond a baccalaureate degree. Almost all professionals must pass state licensing exams or private board certification exams to enter practice. Physicians, veterinarians, dentists, lawyers, pharmacists are all examples. Ministers are generally included here although there is not ordinarily board or state certification.					
2. Doctorate Degree	Entry into a job in this skill category requires a doctorate following completion of a baccalaureate degree as minimum education for entry. College teaching at four year colleges is an example. A doctorate is also required for many science and medical research positions. Many require licenses and board exams. Medical and biological researchers, physicists, and astronomers are other examples because employment is mostly in research and these require doctorates.					
3. Master's Degree	Entry into a job in this skill category typically requires license, certification, credentials or registry in a specialized skill area that requires work beyond a BA degree, leading to a master's degree. Health care professions such as physical therapists, speech-language audiology or pathology, counseling are examples. Librarians are now also included.					
4. Master's or Bachelor's degree combined with previous experience	Entry into a job in this skill category requires formal education, but these jobs are usually not accessible without experienced practice in the field at an entry job. Health Services managers usually have experience working in health care in addition to degrees and credentials. Some businesses now require work experience and an MBA before jobs are accessible for entry. Almost all of these jobs have manager in the title.					
5. Bachelor's Degree	Entry into a job in this skill category requires a BA or BS degree. In some cases a BA degree in any field is satisfactory to establish reading and computational skills necessary to begin a job. Other jobs need a BA in a particular major to establish skills, credentials or obtain a license.					
6. Associate Degree	Entry into a job in this skill category usually requires some formal education such as an educational internship, or co-op program, but leading to an associate's degree. Some employers require graduation from an accredited two year community or junior college program in order to take required licensing exams. Health technician occupations are examples. Some skill types have professional associations with certification or accreditation to help establish skill levels for job entrants. Dental hygienists, licensed practical nursing are examples.					

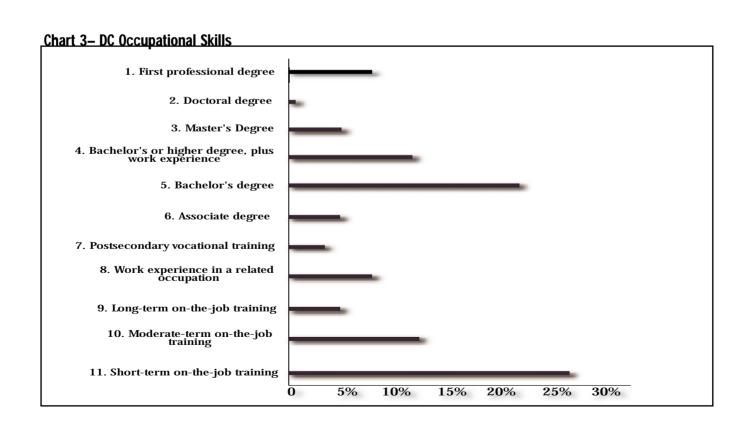
Exhibit 3-Educational Training a	nd Skills Categories (cont.)
7. Post-secondary Vocational Training	Entry into a job in this skill category requires pre-employment skill training and often a license from a state agency. Barbers, hairstylists, office machine repairers, computer repair specialists and technicians are examples. Employers may provide some on-the-training but entrants must arrive with the skills and certification to do their job.
8. Work Experience in a Related Occupation	Entry into these jobs usually requires that applicants show a high level of skills. These skills can be acquired through degree training, but long term practice, and specialized talents acquired as part of a career in the field are necessary. It is a separate category because degrees and training do not assure entry into these occupations. First line supervisors, police detectives and investigators, adult education instructors are examples.
9. Long-term On-The Job Training	Entry into a job in this skill category typically requires skills acquired from work experience that takes longer than one year. The additional skills needed for the job are taught on the job, through an apprenticeship or employer sponsored classroom instruction or training, and the skills required take a long time or a lot of effort to learn with training of over a year. Actors, athletes, dancers, electricians, carpenters and mechanics are examples. Entry into these jobs are not open to those leaving a degree program or skills training. Prior job relevant skills are necessary for advancement into these positions. For many of these positions a high school degree maybe sufficient but entry is not available to high school graduates. Entry skills are high school plus on the job skills and experience.
10. Moderate-term On-The Job Training	Entry into these jobs usually requires basic reading and language skills learned in high school or a GED program, but additional on-the-job training is usually necessary. Additional skills can be learned quickly, but one to 12 months can be needed to acquire additional skills. Medical assistants, dental assistants, social and human resource assistants are examples.
11. Short-term On-the	Entry into these jobs usually requires basic reading and language skills learned in high school or a GED program. Work that can be learned from written or verbal instructions, or carried out successfully after a demonstration are classified as high school skills. Additional skills can

be learned quickly, typically a month or less of on-the-job experience or instruction. High school degree skills can also be thought of as general workforce skills.

**Job Training** 

**Table 7 - Employment and Growth by Education and Training Category** 

Ed Category Nu	nber	2002	2002 Share	2012	2012 Share	Growth	Growth Rate
			Was	shington, D.C.			
1. First professional degree	17	52,734	7.3%	54,800	6.9%	2066	0.39%
2. Doctoral degree	32	6646	0.9%	8057	1.0%	1411	1.94%
3. Master's degree	41	32,016	4.4%	35,220	4.4%	3204	0.96%
4. BA degree, plus work experience	32	88,015	12.2%	99,967	12.6%	11952	1.28%
5. Bachelor's degree	103	136,631	18.9%	154,930	19.6%	18299	1.26%
6. Associate degree	34	29,481	4.1%	33,471	4.2%	3990	1.28%
7. Postsecondary vocational training	46	25,698	3.5%	28,282	3.6%	2584	0.96%
8. Work experience in a related occupation	46	51,487	7.1%	54,575	6.9%	3088	0.58%
9. Long-term on-the-job training	75	30,543	4.2%	32,975	4.2%	2432	0.77%
10. Moderate-term on-the-job training	145	81,494	11.3%	85,137	10.8%	3643	0.44%
11. Short-term on-the-job training	134	189,321	26.1%	204,252	25.8%	14931	0.76%



#### Wages in occupational groups

The median annual wage for all occupations for the District is \$44,440 (see Table 8 on page 15). (The median annual wage is in the middle with half above and half below the median). The median annual wage reported for the District is part of a distribution of wages for its standard occupational classifications: the 10th percentile, 25th percentile, median, 75th percentile and 90th percentile, which is a regular part of the published data released under BLS direction. The 10th percentile, median and 90th percentile annual wage distribution for all occupations in the District is given in Table 8. The 10th percentile wage of \$18,940.00 means 10 percent earn annual wages less than, or 90 percent earn annual wages greater than, \$18,940.00. At the upper end of the distribution the 90th percentile wage is \$107,280.00. The 90th percentile wage assures 90 percent earn annual wages less than \$107,280.00, but 10 percent earn more.



Table 8
Washington DC Annual wages by Occupational Group

	1	Oth Percentile	Median	90th percentile
SOC	Occupational Title	<b>Annual Wage</b>	<b>Annual Wage</b>	Annual Wage
00-0000	All Occupations	\$18,940.00	\$44,440.00	\$107,280.00
	Management, Business & Financial Occupation	S		
11-0000	Management occupations	\$41,590.00	\$87,590.00	\$144,180.00
13-0000	Business & financial operations occupations	\$37,090.00	\$65,280.00	\$106,570.00
	Professional & Related Occupations			
15-0000	Computer and mathematical occupations	\$39,180.00	\$68,960.00	\$104,020.00
17-0000	Architecture and engineering occupations	\$37,460.00	\$69,890.00	\$111,080.00
19-0000	Life, physical, and social science occupations	\$36,840.00	\$75,410.00	\$118,810.00
21-0000	Community and social services occupations	\$20,950.00	\$36,320.00	\$60,070.00
23-0000	Legal occupations	\$34,080.00	\$97,450.00	\$145,600.00
25-0000	Education, training, and library occupations	\$21,710.00	\$44,910.00	\$88,330.00
27-0000	Arts, design, entertainment, sports, & media occupations	\$29,340.00	\$52,850.00	\$88,440.00
29-0000	Healthcare practitioners & technical occupations	\$32,270.00	\$52,250.00	\$105,750.00
	Service Occupations			
31-0000	Healthcare support occupations	\$17,510.00	\$25,240.00	\$38,000.00
33-0000	Protective service occupations	\$15,120.00	\$35,700.00	\$78,000.00
35-0000	Food preparation & serving related occupations	\$13,860.00	\$17,990.00	\$28,860.00
37-0000	Building and grounds cleaning & maintenance occupations	\$15,280.00	\$22,300.00	\$29,110.00
39-0000	Personal care and service occupations	\$14,630.00	\$21,050.00	\$40,330.00
	Sales & Related Occupations			
41-0000	Sales and related occupations	\$15,710.00	\$26,650.00	\$68,200.00
	Office and Administrative Support Occupations	;		
43-0000	Office and administrative support occupations	\$21,840.00	\$35,760.00	\$70,020.00
	Construction Occupations			
47-0000	Construction and extraction occupations	\$23,810.00	\$41,040.00	\$62,310.00
	Installation, Maintenance & Repair Occupation	IS		
49-0000	Installation, maintenance, and repair occupations	\$22,970.00	\$40,990.00	\$61,160.00
	Production Occupations			
51-0000	Production occupations	\$15,650.00	\$35,450.00	\$65,340.00
	Transportation and Materials Moving Occupati	ons		
53-0000	Transportation and material moving occupations	\$15,090.00	\$24,730.00	\$43,850.00

## **Appendix**

#### **Standard Occupational Classifications**

The SOC is a four level hierarchy of occupations that uses a six digit code for purposes of classification and data reporting.

The first two digits are for major group classifications. There are 23 major groups and major groups are coded to end with four zeros. The third digit of the code is used to designate 96 minor groups which are subgroups of the 23 major groups. Minor group codes end with three zeros. The fourth and fifth digits of the code designate 449 broad occupations which are subgroups of the minor groups. Broad occupation codes end with one zero. Finally, the sixth digit in the code designates one of 821 detailed occupations. Detailed occupations never end with zeros, although they may have a zero in them.

The 23rd major group and its three minor groups, three broad occupations and 22 detailed occupations are military occupations only. Sometimes in the minor groups, as is the case with the military, there is only one broad occupation. In other broad occupations there might be only one detailed occupation.

After allowing for the military, there are 799 detailed domestic occupations. For example, occupational therapists are in the Major group, code 29-0000, which is Healthcare Practitioners and Technical Occupations, and a minor group, code 29-1000, which is Health Diagnosing and Treating Practitioners, and a broad occupation, code 29-1120, which is therapists. Finally, the detailed occupation, code 29-1122, is occupational therapist. Where there is a 9 in the code it is a residual occupation containing all occupations within a major, minor or broad group that are typically classified as other.



The data collected and reported under the Standard Classification System is grouped under non-coded headings for occupational coverage reported by BLS in its Occupational Outlook Handbook. The 22 SOC major groups (which excludes the military) are subheadings under the ten Occupational categories (below). The first headings have multiple SOC categories.

- 1. Management, Business and Financial Operations Occupations
  - 11-0000 Management Occupations
  - 13-0000 Business and Financial Operations Occupations
- 2. Professional and Related Occupations
  - 15-0000 Computer and Mathematical Occupations
  - 17-0000 Architecture and Engineering Occupations
  - 19-0000 Life, Physical, and Social Science Occupations
  - 21-0000 Community and Social Service Occupations
  - 23-0000 Legal Occupations
  - 25-0000 Education, Training and Library Occupations
  - 27-0000 Arts, Design, Entertainment, Sports, and Media Occupations
  - 29-0000 Healthcare Practitioners and Technical Occupations
- 3. Service Occupations
  - 31-0000 Health Support Occupations
  - 33-0000 Protective Service Occupations
  - 35-0000 Food Preparation and Serving Related Occupations
  - 37-0000 Building and Grounds Cleaning and Maintenance Occupations
  - 39-0000 Personal Care and Service Occupations
- 4. Sales and Related Occupations
  - 41-0000 Sales and Related Occupations
- 5. Office and Administrative Support Occupations 43-0000 Office and Administrative Support Occupations
- 6. Farming, Fishing, and Forestry Occupations
  - 45-0000 Farming, Fishing and Forestry Occupations
- 7. Construction Trades and Related Workers
  - 47-0000 Construction and Extraction Occupations
- 8. Installation, Maintenance and Repair Occupations 49-0000 Installation, Maintenance and Repair Occupations
- 9. Production Occupations
  - **51-0000 Production Occupations**
- 10. Transportation and Material Moving Occupations
  - 53-0000 Transportation and Material Moving Occupations

In order to ensure that all users of occupational data classify workers the same way, specific principles of data collection are followed. Data covers all work done for pay or profit including uncompensated family members working in a family business. Occupations are classified based upon work performed, skills, education, training, and credentials. Workers that may be classified in more than one occupation are reported in the occupation with the highest skill. If skills are equal, employment is reported where they spend the most time.



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#### Appendix Table 1 – D.C. Industry Detail

NAICS	Industry Title	2002	2012	Percent of 2002	Growth	Growth Rate
0000	Total, All Industries	723,977	791,735	100.00%	67,758	0.90%
210000	Mining	51	58	0.01%	7	1.29%
221000	Utilities	3293	3395	0.45%	102	0.31%
236000	Construction of Buildings	4471	4707	0.62%	236	0.52%
237000	Heavy and Civil Engineering Construction	2319	2662	0.32%	343	1.39%
238000	Specialty Trade Contractors	5552	6831	0.77%	1279	2.09%
310000	Manufacturing	3048	2098	0.42%	-950	-3.67%
423000	Merchant Wholesalers, Durable Goods	2132	2437	0.29%	305	1.35%
424000	Merchant Wholesalers, Nondurable Goods	1885	1986	0.26%	101	0.52%
425000	Wholesale Electronic Markets	1000	1000	0.2070	101	0.0270
120000	& Agents & Brokers	333	371	0.05%	38	1.09%
441000	Motor Vehicle and Parts Dealers	531	607	0.07%	76	1.35%
442000	Furniture and Home Furnishings Stores	675	746	0.09%	71	1.01%
443000	Electronics and Appliance Stores	554	517	0.08%	-37	-0.69%
444000	Building Material	001	01.	0.0070	•	0.0070
	& Garden Equipment & Supplies Dealers	700	753	0.10%	53	0.73%
445000	Food and Beverage Stores	5168	5072	0.71%	-96	-0.19%
446000	Health and Personal Care Stores	1915	2183	0.26%	268	1.32%
447000	Gasoline Stations	545	673	0.08%	128	2.13%
448000	Clothing and Clothing Accessories Stores	3370	3859	0.47%	489	1.36%
451000	Sporting Goods, Hobby, Book,					
	and Music Stores	1462	1771	0.20%	309	1.94%
452000	General Merchandise Stores	532	797	0.07%	265	4.12%
453000	Miscellaneous Store Retailers	1582	1708	0.22%	126	0.77%
454000	Nonstore Retailers	134	122	0.02%	-12	-0.93%
481000	Air Transportation	230	121	0.03%	-109	-6.22%
482000	Rail Transportation	341	307	0.05%	-34	-1.04%
483000	Water Transportation	159	118	0.02%	-41	-2.94%
484000	Truck Transportation	242	157	0.03%	-85	-4.23%
485000	Transit and Ground Passenger Transport	6013	6187	0.83%	174	0.29%
488000	Support Activities for Transportation	567	404	0.08%	-163	-3.33%
492000	Couriers and Messengers	790	803	0.11%	13	0.16%
493000	Warehousing and Storage	516	367	0.07%	-149	-3.35%
511100	Newspaper, Periodical, Book,					
	and Directory Publishers	8301	7347	1.15%	-954	-1.21%
511200	Software Publishers	1221	2056	0.17%	835	5.35%
512000	<b>Motion Picture and Sound Recording Industries</b>	1534	1854	0.21%	320	1.91%
515000	Broadcasting (except Internet)	4738	5041	0.65%	303	0.62%
516000	Internet Publishing and Broadcasting	75	66	0.01%	-9	-1.27%
517000	Telecommunications	4313	4678	0.60%	365	0.82%
518000	Internet Service Providers, Web Search Portals,					
	and Data Processing Services	3041	3477	0.42%	436	1.35%
519000	Other Information Services	2128	2433	0.29%	305	1.35%
522000	Credit Intermediation and Related Activities	8381	9243	1.16%	862	0.98%
523000	Securities, Commodity Contracts,					
	and Other Financial Investments	0400	0000	0.4407	440	0.000/
F0.4000	and Related Activities	3189	3308	0.44%	119	0.37%
524000	Insurance Carriers and Related Activities	6686	7304	0.92%	618	0.89%

## Appendix Table 1 – D.C. Industry Detail (cont.)

				Percent		
NAICS	Industry Title	2002	2012	of 2002	Growth	<b>Growth Rate</b>
525000	Funds, Trusts, and Other Financial Vehicles	1368	1582	0.19%	214	1.46%
531000	Real Estate	10,120	11,358	1.40%	1238	1.16%
532000	Rental and Leasing Services	10,120	1253	0.15%	157	1.35%
541100	Legal Services	35,065	39,190	4.84%	4125	1.12%
541200		33,003	39,190	4.04/0	4123	1.12/0
341200	Accounting, Tax Preparation, Bookkeeping,	4750	6971	0.660/	1519	9 000/
F 41 9 0 0	and Payroll Services	4759	6271	0.66%	1512	2.80%
541300	Architectural, Engineering,	0494	0990	0.000/	1700	9.400/
741400	and Related Services	6434	8220	0.89%	1786	2.48%
541400	Specialized Design Services	1046	1305	0.14%	259	2.24%
541500	Computer Systems Design and Related Services	11,346	16,059	1.57%	4713	3.54%
541600	Management, Scientific,	11 170	10.040	1.540/	0071	0.170/
F 44 700	and Technical Consulting Services	11,178	13,849	1.54%	2671	2.17%
541700	Scientific Research	45.004	177.100	0.400/	1 7 7 0	4.000/
¥44000	and Development Services	15,364	17,123	2.12%	1759	1.09%
541800	Advertising and Related Services	5989	7666	0.83%	1677	2.50%
541900	Other Professional, Scientific,					
	and Technical Services	2002	2693	0.28%	691	3.01%
550000	Management of Companies and Enterprises	2211	1528	0.31%	-683	-3.63%
561100	Office Administrative Services	4298	4990	0.59%	692	1.50%
561200	Facilities Support Services	1350	1795	0.19%	445	2.89%
561300	Employment Services	11,200	13,110	1.55%	1910	1.59%
561400	Business Support Services	3181	4039	0.44%	858	2.42%
561500	Travel Arrangement and Reservation Services	1589	1894	0.22%	305	1.77%
561600	Investigation and Security Services	8296	9901	1.15%	1605	1.78%
561700	Services to Buildings and Dwellings	12,800	15,280	1.77%	2480	1.79%
561900	Other Support Services	572	682	0.08%	110	1.77%
562000	Waste Management and Remediation Service	497	593	0.07%	96	1.78%
611100	Elementary and Secondary Schools	14,890	17,216	2.06%	2326	1.46%
611300	Colleges, Universities, and Professional Schools	27,274	31,734	3.77%	4460	1.53%
611400	Business Schools					
	& Computer & Management Training	1003	1175	0.14%	172	1.60%
611500	Technical and Trade Schools	122	143	0.02%	21	1.60%
611600	Other Schools and Instruction	1380	1792	0.19%	412	2.65%
611700	Educational Support Services	937	1097	0.13%	160	1.59%
621000	Ambulatory Health Care Services	11,365	13,059	1.57%	1694	1.40%
622000	Hospitals	25,392	24,377	3.51%	-1015	-0.41%
623000	Nursing and Residential Care Facilities	7024	8438	0.97%	1414	1.85%
624000	Social Assistance	10,374	12,207	1.43%	1833	1.64%
711000	Performing Arts, Spectator Sports,	10,011	12,201	1,10,0	1000	210 270
,11000	and Related Industries	2785	3278	0.38%	493	1.64%
712000	Museums, Historical Sites, and Similar Institution	736	915	0.10%	179	2.20%
713000	Amusement, Gambling, and Recreation Industries	2013	2643	0.28%	630	2.76%
721000	Accommodation	14,170	16,566	1.96%	2396	1.57%
722000	Food Services and Drinking Places	28,505	31,724	3.94%	3219	1.08%
811000	Repair and Maintenance	792	795	0.11%	3213	0.04%
812000	Personal and Laundry Services	5165	5905	0.71%	740	1.35%
813000	Religious, Grantmaking, Civic, Professional,	3103	J30J	0.71/0	740	1.33/0
013000		AG 122	51 091	6 270/	5789	1.19%
	and Similar Organizations	46,132	51,921	6.37%	3769	1.13%

#### Appendix Table 1 – D.C. Industry Detail (cont.)

NACIS	Industry Title	2002	2012	Percent of 2000	Growth	Growth Rate	
814000	Private Households	3994	4566	0.55%	572	1.35%	
6010	Self-Employed Workers, Primary Job	59,137	62,317	8.17%	3180	0.53%	
7010	Unpaid Family Workers, Primary Job	574	574	0.08%	0	0.00%	
910000 999200	Federal Government State Government, Excluding Education	192,417	198,013	26.58%	5596	0.29%	
333200	and Hospitals	23,318	22,275	3.22%	-1043	-0.46%	

soc	Occupational Title	2002	2012	Growth	Growth Rate	Annual Openings	
00-0000	Total, All Occupations	723,977	791,735	67,758	0.90%	22056	
11-0000	Management Occupations	76,455	85,767	9312	1.16%	2366	
	Chief Executives	6149	7112	963	1.47%	212	
11-1021	<b>General and Operations Managers</b>	14,612	16,628	2016	1.30%	477	
	Legislators	***	***	***	***	***	
	Advertising and Promotions Managers	1287	1590	303	2.14%	54	
	Marketing Managers	1787	2134	347	1.79%	68	
	Sales Managers	1069	1299	230	1.97%	43	
	Public Relations Managers	2216	2822	606	2.45%	99	
	Administrative Services Managers	7476	8442	966	1.22%	242	
	Computer and Information Systems Managers	3341	3893	552	1.54%	116	
	Financial Managers	5492	6031	539	0.94%	133	
	Human Resources Managers	2694	2989	295	1.04%	75	
	Industrial Production Managers	91	96	5	0.54%	2	
	Purchasing Managers	982	1013	31	0.31%	24	
	Transportation, Storage, and Distribution Mgrs	718	740	22	0.30%	16	
	Construction Managers	896	1075	179	1.84%	34	
	Education Administrators, Preschool	000	1010	110	1.01/0	01	
11 0001	& Child Care Center/Program	239	272	33	1.30%	9	
11_0039	Education Administrators, Elementary	200	212	33	1.30/0	3	
11-3032	& Secondary School	1398	1685	287	1.88%	63	
11_0033	Education Administrators, Postsecondary	555	656	101	1.69%	24	
	Education Administrators, 10stsecondary Education Administrators, All Other	276	288	12	0.43%	8	
	Engineering Managers	2198	2357	159	0.70%	60	
	Food Service Managers	1330	1469	139	1.00%	36	
	Funeral Directors	59	61	2	0.33%	2	
	Lodging Managers	291	338	2 47	0.33% 1.51%	10	
	Medical and Health Services Managers	1345	1468	123	0.88%	39	
		1225	1305	80	0.63%	32	
	Natural Sciences Managers Property Peal Festate	1223	1303	00	0.03/0	32	
11-9141	Property, Real Estate, and Community Association Managers	9499	2024	501	1 000/	05	
11 0151	Social and Community Service Managers	2423 2380	2924 2721	341	1.90% 1.35%	95 <b>80</b>	
		230U ***	2/21 ***	341 ***	1.3370	<b>OU</b> ***	
	Managers, All Other						
	Business and Financial Operations Occupations	86,245	95,413	9168	1.02%	2352	
19-1011	Agents and Business Managers of	122	157	25	9 550/	e	
19 1099	Artists, Performers, and Athletes		157	35	2.55%	6	
	Wholesale and Retail Buyers, Except Farm Products	284	291	7	0.24%	8	
13-1023	Purchasing Agents, Except Wholesale, Retail,	9500	0701	107	0.450/	107	
10 1001	and Farm Products	3566	3731	165	0.45%	105	
	Claims Adjusters, Examiners, and Investigators	539	590	51	0.91%	12	
13-1041	Compliance Officers, Except Agriculture,	0057	9000	140	0.400/	00	
10 1051	Construction, Health and Safety, and Transportation	2857	3000	143	0.49%	82	
	Cost Estimators	289	331	42	1.37%	11 ***	
	Emergency Management Specialists	***	***	***	***	***	
13-1071	Employment, Recruitment,	0.407	0007	446	4.040/	00	
10 1070	and Placement Specialists	2497	2937	440	1.64%	82	
	Compensation, Benefits, and Job Analysis Specialists		580	115	2.23%	19	
13-1073	Training and Development Specialists	2121	2426	305	1.35%	63	

soc	Occupational Title	2002	2012	Growth	Growth Rate	Annual Openings
13-1111	Management Analysts	29,307	33,277	3970	1.28%	798
	Meeting and Convention Planners	1426	1681	255	1.66%	57
	Business Operations Specialists, All Other	19,839	20,985	1146	0.56%	452
	Accountants and Auditors	11,939	13,472	1533	1.22%	379
13-2021	Appraisers and Assessors of Real Estate	196	230	34	1.61%	8
13-2031	Budget Analysts	2705	2792	87	0.32%	53
13-2041	Credit Analysts	***	***	***	***	***
13-2051	Financial Analysts	1915	2164	249	1.23%	53
13-2052	Personal Financial Advisors	480	625	145	2.67%	21
13-2053	Insurance Underwriters	281	310	29	0.99%	8
13-2061	Financial Examiners	***	***	***	***	***
13-2071	Loan Counselors	89	100	11	1.17%	3
	Loan Officers	576	618	42	0.71%	14
13-2081	Tax Examiners, Collectors, and Revenue Agents	***	***	***	***	***
	Tax Preparers	525	689	164	2.76%	25
	Financial Specialists, All Other	3120	3245	125	0.39%	67
	Computer and Mathematical Occupations	33,191	40,245	7054	1.95%	1148
	Computer and Information Scientists, Research	519	631	112	1.97%	17
	Computer Programmers	3269	3414	145	0.43%	92
	Computer Software Engineers, Applications	2131	2891	760	3.10%	97
	Computer Software Engineers, Systems Software	2405	3562	1157	4.01%	140
	Computer Support Specialists	3904	4873	969	2.24%	145
	Computer Systems Analysts	12,455	13,999	1544	1.18%	295
	Database Administrators	997	1329	332	2.92%	44
	Network and Computer Systems Administrators	2644	3441	797	2.67%	109
15-1081	Network Systems					
	and Data Communications Analysts	1642	2474	832	4.18%	103
15-1099	Computer Specialists, All Other	***	***	***	***	***
	Actuaries	183	198	15	0.79%	9
	Mathematicians	59	61	2	0.33%	3
	Operations Research Analysts	1098	1148	50	0.45%	29
	Statisticians	1060	1089	29	0.27%	31
	Mathematical Science Occupations, All Other	***	***	***	***	***
	Architecture and Engineering Occupations	16,114	18,774	2660	1.54%	590
	Architects, Except Landscape and Naval	2033	2758	725	3.10%	96
	Landscape Architects	153	199	46	2.66%	6
	Cartographers and Photogrammetrists	99	135	36	3.15%	7
	Surveyors	278	318	40	1.35%	14
	Aerospace Engineers	238	245	7	0.29%	7
	Biomedical Engineers	52	55	3	0.56%	1
	Chemical Engineers	135	148	13	0.92%	5
	Civil Engineers	1076	1197	121	1.07%	29
	Computer Hardware Engineers	918	1046	128	1.31%	28
	Electrical Engineers	859	972	113	1.24%	28
	Electronics Engineers, Except Computer	1431	1500	69 721	0.47%	35
	Environmental Engineers	2064	2795	731	3.08%	108
17-2111	Health and Safety Engineers, Except Mining Safety Engineers and Inspectors	172	179	7	0.40%	5

soc	Occupational Title	2002	2012	Growth	Growth Rate	Annual Openings
17-2112	Industrial Engineers	215	249	34	1.48%	9
	Marine Engineers and Naval Architects	***	***	***	***	***
	Materials Engineers	72	74	2	0.27%	2
	Mechanical Engineers	844	907	63	0.72%	29
	Nuclear Engineers	***	***	***	***	***
	Petroleum Engineers	38	39	1	0.26%	1
	Engineers, All Other	2270	2369	99	0.43%	53
	Architectural and Civil Drafters	799	976	177	2.02%	40
	<b>Electrical and Electronics Drafters</b>	65	69	4	0.60%	2
	Mechanical Drafters	25	27	2	0.77%	1
	<b>Aerospace Engineering and Operations Technicians</b>	52	56	4	0.74%	2
	Civil Engineering Technicians	326	351	25	0.74%	9
17-3023	Electrical and Electronic Engineering Technicians	656	724	68	0.99%	21
	Electro-Mechanical Technicians	43	49	6	1.31%	2
	<b>Environmental Engineering Technicians</b>	91	122	31	2.98%	5
	Industrial Engineering Technicians	53	72	19	3.11%	3
	Mechanical Engineering Technicians	47	56	9	1.77%	2
	Surveying and Mapping Technicians	35	44	9	2.31%	$\overset{\sim}{2}$
	Drafters, Engineering,			· ·	2.0170	~
_, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	and Mapping Technicians, All Other (OES Only)	535	566	31	0.56%	16
19-0000		25,389	27,030	1641	0.63%	767
	Agricultural and Food Scientists	186	189	3	0.16%	4
	Biochemists and Biophysicists	70	78	8	1.09%	3
	Microbiologists	146	151	5	0.34%	5
	Zoologists and Wildlife Biologists	251	264	13	0.51%	9
	Conservation Scientists	104	107	3	0.28%	3
19-1032		48	49	1	0.21%	2
	Epidemiologists	20	21	1	0.49%	1
	Medical Scientists, Except Epidemiologists	727	829	102	1.32%	23
	Life Scientists, All Other	943	998	55	0.57%	22
	Astronomers	114	118	4	0.35%	4
	Physicists	776	799	23	0.29%	27
	Atmospheric and Space Scientists	33	35	2	0.59%	2
19-2031		624	660	36	0.56%	24
	Materials Scientists	26	28	2	0.74%	1
	<b>Environmental Scientists</b>					
	and Specialists, Including Health	1365	1431	66	0.47%	31
19-2042	Geoscientists, Except Hydrologists and Geographers	128	135	7	0.53%	3
	Hydrologists	129	168	39	2.68%	6
	Physical Scientists, All Other	946	971	25	0.26%	24
	Economists	4694	5015	321	0.66%	168
	Market Research Analysts	1944	2141	197	0.97%	70
	Survey Researchers	325	367	42	1.22%	13
	Clinical, Counseling, and School Psychologists	585	654	69	1.12%	20
	Industrial-Organizational Psychologists	55	59	4	0.70%	2
	Sociologists	146	165	19	1.23%	7
	Urban and Regional Planners	245	279	34	1.31%	12
	Anthropologists and Archeologists	257	294	37	1.35%	9
	1 0					

soc	Occupational Title	2002	2012	Growth	Growth Rate	Annual Openings	
19-3092	Geographers	16	18	2	1.18%	1	
	Historians	366	381	15	0.40%	9	
19-3094	Political Scientists	3905	4041	136	0.34%	92	
19-3099	Social Scientists and Related Workers, All Other	3973	4140	167	0.41%	101	
	Biological Technicians	269	300	31	1.10%	8	
	Chemical Technicians	94	122	28	2.64%	5	
19-4091	<b>Environmental Science</b>						
	and Protection Technicians, Including Health	84	106	22	2.35%	4	
19-4092	Forensic Science Technicians	26	27	1	0.38%	1	
	Life, Physical, and Social Science Technicians,						
	All Other	1768	1889	121	0.66%	54	
21-0000	Community and Social Services Occupations	10,781	12,356	1575	1.37%	360	
	Substance Abuse	,,	,				
	and Behavioral Disorder Counselors	740	801	61	0.80%	23	
21-1012	Educational, Vocational, and School Counselors	476	505	29	0.59%	14	
	Marriage and Family Therapists	39	41	2	0.50%	1	
	Mental Health Counselors	810	905	95	1.12%	28	
	Rehabilitation Counselors	637	701	64	0.96%	21	
	Child, Family, and School Social Workers	1105	1197	92	0.80%	28	
	Medical and Public Health Social Workers	499	524	25	0.49%	11	
	Mental Health and Substance Abuse Social Workers	566	652	86	1.42%	18	
	Health Educators	378	387	9	0.24%	8	
	Social and Human Service Assistants	2577	3189	612	2.15%	107	
21-2011		796	857	61	0.74%	22	
	Directors, Religious Activities and Education	***	***	***	***	***	
	Counselors, Social, and Religious Workers,						
21 0000	All Other (OES Only)	***	***	***	***	***	
23-0000	Legal Occupations	52,208	55,065	2857	0.53%	908	
23-1011		39,042	40,178	1136	0.29%	615	
	Administrative Law Judges, Adjudicators,	00,012	10,110	1100	0.2070	010	
20 1021	and Hearing Officers	379	387	8	0.21%	6	
23-1022	Arbitrators, Mediators, and Conciliators	36	41	5	1.31%	1	
	Paralegals and Legal Assistants	8433	9879	1446	1.60%	212	
	Court Reporters	303	420	117	3.32%	15	
	Law Clerks	1940	2007	67	0.34%	28	
	Title Examiners, Abstractors, and Searchers	83	78	-5	-0.62%	1	
	Legal and Related Workers, All Other (OES Only)	1987	2071	84	0.41%	30	
	Education, Training, and Library Occupations	26,879	32,127	5248	1.80%	1095	
	Business Teachers, Postsecondary	1061	1392	331	2.75%	57	
	Computer Science Teachers, Postsecondary	174	227	53	2.69%	9	
	Mathematical Science Teachers, Postsecondary	277	354	77	2.48%	14	
	Architecture Teachers, Postsecondary	74	92	18	2.20%	4	
	Engineering Teachers, Postsecondary	746	954	208	2.49%	38	
	Biological Science Teachers, Postsecondary	212	268	56	2.37%	10	
	Forestry and Conservation Science Teachers,	~1 N	200	00	<b>2.01</b> /0	10	
~U 1U1U	Postsecondary	66	76	10	1.42%	3	
25-1051	Atmospheric, Earth, Marine,	00	, ,	10	1.12/0	3	
~0 IUUI	and Space Sciences Teachers, Postsecondary	13	16	3	2.10%	1	
	and Space Selences reachers, rossecondary	10	10	3	<b>≈.10</b> /0	•	

soc	Occupational Title	2002	2012	Growth	Growth Rate	Annual Openings	
25-1052	Chemistry Teachers, Postsecondary	136	175	39	2.55%	7	
	<b>Environmental Science Teachers, Postsecondary</b>	55	70	15	2.44%	3	
	Physics Teachers, Postsecondary	150	195	45	2.66%	8	
	Anthropology and Archeology Teachers, Postsecond		94	21	2.56%	4	
	Economics Teachers, Postsecondary	147	191	44	2.65%	8	
	Geography Teachers, Postsecondary	37	48	11	2.64%	2	
	Political Science Teachers, Postsecondary	358	469	111	2.74%	19	
	Psychology Teachers, Postsecondary	384	504	120	2.76%	21	
	Sociology Teachers, Postsecondary	112	146	34	2.69%	6	
	Health Specialties Teachers, Postsecondary	1194	1537	343	2.56%	61	
	Nursing Instructors and Teachers, Postsecondary	81	92	11	1.28%	3	
	Education Teachers, Postsecondary	297	393	96	2.84%	16	
	Library Science Teachers, Postsecondary	30	38	8	2.39%	2	
	Criminal Justice						
	and Law Enforcement Teachers, Postsecondary	32	41	9	2.51%	2	
25-1112	Law Teachers, Postsecondary	823	1098	275	2.92%	46	
	Social Work Teachers, Postsecondary	44	57	13	2.62%	2	
	Art, Drama, and Music Teachers, Postsecondary	894	1174	280	2.76%	48	
	Communications Teachers, Postsecondary	124	161	37	2.65%	7	
	English Language						
	and Literature Teachers, Postsecondary	813	1049	236	2.58%	42	
25-1124	Foreign Language						
	and Literature Teachers, Postsecondary	144	191	47	2.86%	8	
25-1125	History Teachers, Postsecondary	212	277	65	2.71%	11	
	Philosophy and Religion Teachers, Postsecondary	312	421	109	3.04%	18	
	Graduate Teaching Assistants	216	273	57	2.37%	11	
	Recreation and Fitness Studies						
	Teachers, Postsecondary	118	151	33	2.50%	6	
25-1194	Vocational Education Teachers, Postsecondary	42	61	19	3.80%	3	
	Postsecondary Teachers, All Other	10	13	3	2.66%	1	
	Preschool Teachers, Except Special Education	1496	1763	267	1.66%	45	
	Kindergarten Teachers, Except Special Education	524	657	133	2.29%	20	
25-2021	Elementary School Teachers,						
	Except Special Education	3932	4469	537	1.29%	141	
25-2022	Middle School Teachers, Except Special						
	and Vocational Education	1593	1722	129	0.78%	48	
25-2023	Vocational Education Teachers, Middle School	49	53	4	0.79%	2	
25-2031	Secondary School Teachers, Except Special						
	and Vocational Education	895	1050	155	1.61%	41	
25-2032	<b>Vocational Education Teachers, Secondary School</b>	***	***	***	***	***	
25-2041	Special Education Teachers,						
	Preschool, Kindergarten,						
	and Elementary School	84	107	23	2.45%	4	
25-2042	Special Education Teachers, Middle School	59	74	15	2.29%	3	
25-2043	Special Education Teachers, Secondary School	130	169	39	2.66%	7	
25-3011	Adult Literacy, Remedial Education,						
	and GED Teachers and Instructors	375	448	73	1.79%	12	
25-3021	Self-Enrichment Education Teachers	1056	1413	357	2.96%	49	

						Annual	
SOC	Occupational Title	2002	2012	Growth	<b>Growth Rate</b>	<b>Openings</b>	
25 3000	Teachers, Primary, Secondary,						
23-3333	and Adult, All Other (OES Only)	972	1025	53	0.53%	17	
95 <i>4</i> 010	Archivists, Curators, and Museum Technicians	1015	1023	33	0.32%	26	
	Librarians	1784	1901	117	0.64%	54	
	Library Technicians	1048	1154	106	0.04%	49	
	Audio-Visual Collections Specialists	97	104	7	0.57%	2	
	Farm and Home Management Advisors	25	22	-3	-1.27%	0	
	Instructional Coordinators	415	478	-3 63	1.42%	13	
	Teacher Assistants	1835	2134	299	1.42 %	65	
	Library, Museum, Training,	1033	2134	299	1.J2 /0	03	
£J-3133	and Other Education Workers, All Other (OES On	lv) ***	***	***	***	***	
97 0000		ily)					
27-0000	Arts, Design, Entertainment, Sports,	28,854	32,086	3232	1.07%	866	
97 1011	and Media Occupations Art Directors	430	482	52	1.15%	15	
		430	402	JL	1.13/0	13	
27-1013	Fine Artists, Including Painters, Sculptors, and Illustrators	67	75	8	1.13%	2	
97 1014	Multi-Media Artists and Animators	359	406	47	1.24%	13	
		64	78	14	2.00%		
	Commercial and Industrial Designers	173	76 169		-0.23%	2 2	
	Floral Designers			-4			
	Graphic Designers	1607	1949	342	1.95%	56	
	Interior Designers	487	609	122	2.26%	19	
	Merchandise Displayers and Window Trimmers	39	43	4	0.98%	1	
	Set and Exhibit Designers	224	239	15	0.65%	5	
	Art and Design Workers, All Other (OES Only)	1571	1668	97	0.60%	38	
27-2011		174	198	24	1.30%	5	
	Producers and Directors	1636	1860	224	1.29%	47	
	Athletes and Sports Competitors	96	119	23	2.17%	4	
	Coaches and Scouts	445	526	81	1.69%	17	
27-2031		68	73	5	0.71%	5	
	Choreographers	143	177	34	2.16%	12	
	Music Directors and Composers	57	64	7	1.17%	2	
	Musicians and Singers	262	304	42	1.50%	10	
27-2099	Entertainers and Performers, Sports and Related Workers, All Other	***	***	***	***	***	
97 9010	· ·						
	Announcers News Applicate Percentage and Correspondents	500	443	-57	-1.20%	13 35	
	News Analysts, Reporters and Correspondents	1441	1431	-10	-0.07%		
	Public Relations Specialists	4201	5205	1004	2.17%	161	
27-3041		3569	3740	171	0.47%	104	
	Technical Writers	516	596	80	1.45%	23	
	Writers and Authors	5832	6385	553	0.91%	155	
	Interpreters and Translators	159	178	19	1.14%	4	
	Media and Communication Workers, All Other	2046	2199	153	0.72%	40	
	Audio and Video Equipment Technicians	223	264	41	1.70%	10	
	Broadcast Technicians	611	667	56	0.88%	21	
	Radio Operators	13	12	-1	-0.80%	0	
	Sound Engineering Technicians	75	84	9	1.14%	3	
	Photographers	328	313	-15	-0.47%	7	
27-4031	Camera Operators, Television, Video,						

soc	Occupational Title	2002	2012	Growth	Growth Rate	Annual Openings
	and Motion Picture	363	399	36	0.95%	11
27-4032	Film and Video Editors	187	213	26	1.31%	7
27-4099	Media and Communication Equipment Workers, All Other	***	***	***	***	***
29-0000	Healthcare Practitioners and Technical Occupation	s 31,344	32,917	1573	0.49%	738
		26	28	2	0.74%	1
29-1020	•	533	493	-40	-0.78%	9
29-1031	Dietitians and Nutritionists	165	166	1	0.06%	4
29-1041	Optometrists	264	286	22	0.80%	10
	Pharmacists	473	530	57	1.14%	15
	Anesthesiologists	288	302	14	0.48%	5
	Family and General Practitioners	3672	3713	41	0.11%	53
	Internists, General	95	94	-1	-0.11%	1
	Obstetricians and Gynecologists	779	852	73	0.90%	18
	Pediatricians, General	1386	1555	169	1.16%	35
	Psychiatrists	381	358	-23	-0.62%	5
	Surgeons	975	1071	96	0.94%	23
	Physicians and Surgeons, All Other	2899	3046	147	0.50%	53
29-1071	Physician Assistants	329	404	75	2.07%	13
	Podiatrists	102	100	-2	-0.20%	3
	Registered Nurses	8387	8949	562	0.65%	232
29-1121	Audiologists	113	127	14	1.17%	4
29-1122	Occupational Therapists	210	234	24	1.09%	5
	Physical Therapists	355	391	36	0.97%	7
	Radiation Therapists	240	259	19	0.76%	7
	Recreational Therapists	143	140	-3	-0.21%	3
	Respiratory Therapists	250	287	37	1.39%	12
	Speech-Language Pathologists	205	231	26	1.20%	8
	Veterinarians	200	239	39	1.80%	9
	Health Diagnosing	200	200	00	1.0070	v
20 1100	and Treating Practitioners, All Other	459	498	39	0.82%	14
29-2011	Medical and Clinical Laboratory Technologists	716	706	-10	-0.14%	19
	Medical and Clinical Laboratory Technicians	523	515	-8	-0.15%	14
	Dental Hygienists	169	193	24	1.34%	4
29-2031	Cardiovascular Technologists and Technicians	214	237	23	1.03%	6
	Diagnostic Medical Sonographers	128	131	3	0.23%	3
	Nuclear Medicine Technologists	135	135	0	0.00%	3
	Radiologic Technologists and Technicians	567	582	15	0.26%	12
	Emergency Medical Technicians and Paramedics	700	665	-35	-0.51%	8
	Dietetic Technicians	61	62	1	0.16%	1
	Pharmacy Technicians	442	464	22	0.49%	8
	Psychiatric Technicians	511	443	-68	-1.42%	7
	Respiratory Therapy Technicians	155	180	25	1.51%	5
	Surgical Technologists	301	320	19	0.61%	6
	Veterinary Technologists and Technicians	49	68	19	3.33%	3
	Licensed Practical and Licensed Vocational Nurses					58
29-2071	Medical Records	2657	2604	-53	-0.20%	36

soc	Occupational Title	2002	2012	Growth	Growth Rate	Annual Openings
	and Health Information Technicians	802	963	161	1.85%	28
29-2091	Orthotists and Prosthetists	12	13	1	0.80%	0
29-9010	Occupational Health and Safety Specialists					
	and Technicians	135	140	5	0.36%	3
29-9091	Athletic Trainers	29	34	5	1.60%	1
29-9100	Other Health Practitioners And Technical Workers	101	101	0	0.00%	2
29-9199	Health Professionals					
	and Technicians, All Other (OES Only)	101	101	0	0.00%	2
31-0000	Healthcare Support Occupations	7107	8018	911	1.21%	204
	Home Health Aides	807	1033	226	2.50%	33
31-1012	Nursing Aides, Orderlies, and Attendants	3100	3281	181	0.57%	59
	Psychiatric Aides	538	599	61	1.08%	13
	Occupational Therapist Assistants	24	24	0	0.00%	0
	Occupational Therapist Aides	24	23	-1	-0.42%	0
	Physical Therapist Assistants	70	80	10	1.34%	2
	Physical Therapist Aides	35	37	2	0.56%	1
	Massage Therapists	122	165	43	3.07%	7
	Dental Assistants	***	***	***	***	***
	Medical Assistants	954	1252	298	2.76%	47
	Medical Equipment Preparers	272	266	-6	-0.22%	5
	Medical Transcriptionists	170	180	10	0.57%	4
	Pharmacy Aides	83	78	-5	-0.62%	2
	Veterinary Assistants	00	70	J	0.0270	~
01 0000	and Laboratory Animal Caretakers	62	73	11	1.65%	2
31-9099	Healthcare Support Workers, All Other	***	***	***	***	***
	Protective Service Occupations	26,078	28,605	2527	0.93%	927
	First-Line Supervisors/Managers	20,010	20,003	2021	0.5570	JEI
00 101£	of Police and Detectives	***	***	***	***	***
33-1021	First-Line Supervisors/Managers					
00 1021	of Fire Fighting and Prevention Workers	***	***	***	***	***
33-1099	First-Line Supervisors/Managers,					
33 1033	Protective Service Workers, All Other	695	747	52	0.72%	23
33-2011	Fire Fighters	***	***	***	***	***
	Fire Inspectors and Investigators	***	***	***	***	***
	Correctional Officers and Jailers	***	***	***	***	***
	Detectives and Criminal Investigators	***	***	***	***	***
	Fish and Game Wardens	***	***	***	***	***
	Parking Enforcement Workers	***	***	***	***	***
	Police and Sheriff's Patrol Officers	***	***	***	***	***
	Private Detectives and Investigators	548	791	243	3.74%	36
33-9032	Security Guards	10,528	12,035	1507	1.35%	380
33-9091	Crossing Guards	***	12,033 ***	***	***	***
	Protective Service Workers, All Other	***	***	***	***	***
	Food Preparation and Serving Related Occupations	26 224	40,274	4040	1.06%	1878
		655	734	4040 79	1.15%	27
	First-Line Supervisors/Managers	บบบ	734	19	1.13/0	4 ا
33-1012	•	1707	1885	178	1.00%	58
25 2011	of Food Preparation and Serving Workers Cooks, Fast Food	863	860	-3	-0.03%	27
<b>JJ-</b> 2011	COURS, FAST FOOU	000	ουυ	-ა	-0.0370	۵1

soc	Occupational Title	2002	2012	Growth	Growth Rate	Annual Openings
35-2012	Cooks, Institution and Cafeteria	1240	1179	-61	-0.50%	38
35-2013	Cooks, Private Household	43	50	7	1.52%	2
35-2014	Cooks, Restaurant	3029	3394	365	1.14%	130
35-2015	Cooks, Short Order	198	218	20	0.97%	8
35-2021	Food Preparation Workers	2897	3320	423	1.37%	145
		1793	1875	82	0.45%	79
35-3021	<b>Combined Food Preparation</b>					
	and Serving Workers, Including Fast Food	8625	10073	1448	1.56%	519
35-3022						
	Food Concession, and Coffee Shop	1814	1952	138	0.74%	132
35-3031	Waiters and Waitresses	7256	8194	938	1.22%	467
	Food Servers, Nonrestaurant	836	856	20	0.24%	30
	Dining Room and Cafeteria Attendants					
	and Bartender Helpers	1356	1495	139	0.98%	59
35-9021		2386	2486	100	0.41%	91
	Hosts and Hostesses, Restaurant, Lounge,					
	and Coffee Shop	898	1004	106	1.12%	39
35-9099	Food Preparation	000	1001	100	1,1270	•
00 0000	and Serving Related Workers, All Other	638	699	61	0.92%	26
37-0000	Building and Grounds Cleaning	000		01	0.0270	
0, 0000	and Maintenance Occupations	27,899	31,872	3973	1.34%	950
37-1011	First-Line Supervisors/Managers of Housekeeping	21,000	01,012	00.0	1.0 1/0	000
0, 1011	and Janitorial Workers	1338	1486	148	1.05%	46
37-1012	First-Line Supervisors/Managers	1000	1100	110	1.0070	10
0, 1012	of Landscaping, Lawn Service,					
	and Groundskeeping Workers	239	269	30	1.19%	5
37-2011	Janitors and Cleaners, Except Maids	200	200	00	1.1070	Ů
01 2011	and Housekeeping Cleaners	17,117	19,868	2751	1.50%	600
37-2012	Maids and Housekeeping Cleaners	7595	8474	879	1.10%	247
	Pest Control Workers	49	47	-2	-0.42%	1
	Landscaping and Groundskeeping Workers	1416	1567	151	1.02%	46
	Pesticide Handlers, Sprayers,	1110	1007	101	1.0270	10
01 0012	and Applicators, Vegetation	23	25	2	0.84%	1
37-3013	Tree Trimmers and Pruners	38	41	3	0.76%	1
	Building and Grounds Cleaning	00	11	Ü	0.7070	•
01 0000	and Maintenance Workers, All Other (OES Only)	84	95	11	1.24%	3
39-0000	Personal Care and Service Occupations	14,207	16,467	2260	1.49%	568
	Gaming Supervisors	15	14	-1	-0.69%	0
	Slot Key Persons	11	10	-1	-0.95%	0
	First-Line Supervisors/Managers	- 11	10	•	0.0070	ŭ
00 1021	of Personal Service Workers	582	581	-1	-0.02%	15
39-2021	Nonfarm Animal Caretakers	103	118	15	1.37%	4
	Ushers, Lobby Attendants, and Ticket Takers	458	510	52	1.08%	31
	Amusement and Recreation Attendants	201	247	46	2.08%	10
	Locker Room, Coatroom,	<b>₩</b> 01	<b>41</b> 1	10	<b>2.00</b> /0	10
30 0000	and Dressing Room Attendants	64	79	15	2.13%	3
39-4011		21	22	1	0.47%	1
	Funeral Attendants	20	23	3	1.41%	1
30 1021	i unoi ui fittoliuulita	۵0	LU	J	1.71/0	1

soc	Occupational Title	2002	2012	Growth	Growth Rate	Annual Openings	
39-5011	Barbers	554	627	73	1.25%	23	
39-5012	Hairdressers, Hairstylists, and Cosmetologists	1336	1562	226	1.58%	48	
	Manicurists and Pedicurists	208	256	48	2.10%	9	
		256	303	47	1.70%	10	
	Skin Care Specialists	176	208	32	1.68%	7	
	Baggage Porters and Bellhops	680	788	108	1.48%	29	
	Concierges	542	614	72	1.26%	22	
	Tour Guides and Escorts	96	115	19	1.82%	4	
	Travel Guides	10	12	2	1.84%	1	
	Transportation Attendants, Except			~	110170	-	
00 0002	Flight Attendants and Baggage Porters	489	526	37	0.73%	10	
39-9011	Child Care Workers	3796	4185	389	0.98%	142	
	Personal and Home Care Aides	1583	1939	356	2.05%	61	
	Fitness Trainers and Aerobics Instructors	548	807	259	3.95%	39	
	Recreation Workers	764	815	51	0.65%	23	
	Residential Advisors	1646	2052	406	2.23%	75	
	Personal Care and Service Workers, All Other	34	38	4	1.12%	1	
	Sales and Related Occupations	36,037	39,192	3155	0.84%	1374	
	First-Line Supervisors/Managers	30,037	33,132	3133	0.04/0	1374	
41-1011	of Retail Sales Workers	3426	3680	254	0.72%	87	
<i>I</i> 1 1019		3420	3000	234	0.72/0	01	
41-1012	First-Line Supervisors/Managers	1049	2001	150	0.020/	£1	
41 9011	Non-Retail Sales Workers	1842	2001	159	0.83% 0.77%	51	
41-2011		6811	7354	543		386	
	Gaming Change Persons and Booth Cashiers	40	39	-1 74	-0.25%	2	
	Counter and Rental Clerks	683	757	74	1.03%	34	
	Parts Salespersons	94	92	-2	-0.21%	3	
	Retail Salespersons	7257	8038	781	1.03%	342	
	Advertising Sales Agents	606	642	36	0.58%	15	
	Insurance Sales Agents	736	830	94	1.21%	27	
41-3031	Securities, Commodities,	4044	1070	20	0.000/		
44 0044	and Financial Services Sales Agents	1014	1053	39	0.38%	15	
	Travel Agents	788	887	99	1.19%	28	
41-4011	•	•					
	Technical and Scientific Products	446	516	70	1.47%	19	
41-4012	Sales Representatives,						
	Wholesale and Manufacturing, Except						
	Technical and Scientific Products	1727	1954	227	1.24%	68	
	Demonstrators and Product Promoters	33	39	6	1.68%	1	
	Real Estate Brokers	583	635	52	0.86%	17	
	Real Estate Sales Agents	4965	5487	522	1.00%	151	
41-9031	Sales Engineers	374	434	60	1.50%	17	
41-9041	Telemarketers	1971	1839	-132	-0.69%	32	
41-9091	Door-To-Door Sales Workers, News						
	and Street Vendors, and Related Workers	92	62	-30	-3.87%	2	
41-9099	Sales and Related Workers, All Other	2553	2850	297	1.11%	78	
43-0000	Office and Administrative Support Occupations	137,086	140,485	3399	0.25%	3432	
43-1011	First-Line Supervisors/Managers						
	of Office and Administrative Support Workers	10,080	10,335	255	0.25%	242	

soc	Occupational Title	2002	2012	Growth	Growth Rate	Annual Openings	
43-2011	Switchboard Operators,						
	Including Answering Service	1641	1551	-90	-0.56%	42	
43-2021	Telephone Operators	180	77	-103	-8.14%	5	
	Communications Equipment Operators, All Other	***	***	***	***	***	
	Bill and Account Collectors	2060	2453	393	1.76%	78	
	Billing and Posting Clerks and Machine Operators	1329	1297	-32	-0.24%	23	
	Bookkeeping, Accounting, and Auditing Clerks	5771	5801	30	0.05%	111	
	Payroll and Timekeeping Clerks	1067	1062	-5	-0.05%	28	
	Procurement Clerks	625	612	-13	-0.21%	16	
43-3071		899	962	63	0.68%	51	
	Brokerage Clerks	77	59	-18	-2.63%	1	
43-4021	Correspondence Clerks	135	120	-15	-1.17%	4	
	Court, Municipal, and License Clerks	79	79	0	0.00%	2	
	Credit Authorizers, Checkers, and Clerks	***	***	***	***	***	
	Customer Service Representatives	6225	7249	1024	1.53%	195	
	Eligibility Interviewers, Government Programs	245	189	-56	-2.56%	7	
	File Clerks	1147	996	-151	-1.40%	34	
	Hotel, Motel, and Resort Desk Clerks	***	***	***	***	***	
	Interviewers, Except Eligibility and Loan	898	1051	153	1.59%	39	
	Library Assistants, Clerical	549	617	68	1.17%	29	
	Loan Interviewers and Clerks	91	73	-18	-2.18%	1	
	New Accounts Clerks	70	76	6	0.83%	2	
	Order Clerks	518	411	-107	-2.29%	12	
43-4161	Human Resources Assistants,						
	Except Payroll and Timekeeping	1845	2017	172	0.90%	57	
43-4171	Receptionists and Information Clerks	6484	7508	1024	1.48%	262	
	Reservation and Transportation Ticket Agents						
	and Travel Clerks	865	970	105	1.15%	33	
43-4999	Financial, Information,						
	and Record Clerks, All Other (OES Only)	26,761	27,515	754	0.28%	495	
43-5011	Cargo and Freight Agents	25	13	-12	-6.33%	1	
43-5021	Couriers and Messengers	387	339	-48	-1.32%	9	
43-5031	Police, Fire, and Ambulance Dispatchers	211	202	-9	-0.43%	5	
43-5032	Dispatchers, Except Police, Fire, and Ambulance	496	500	4	0.08%	11	
	Meter Readers, Utilities	142	115	-27	-2.09%	5	
	Postal Service Clerks	***	***	***	***	***	
	Postal Service Mail Carriers	***	***	***	***	***	
43-5053	Postal Service Mail Sorters, Processors,						
	and Processing Machine Operators	***	***	***	***	***	
	Production, Planning, and Expediting Clerks	581	639	58	0.96%	20	
	Shipping, Receiving, and Traffic Clerks	1148	1178	30	0.26%	27	
	Stock Clerks and Order Fillers	1835	1694	-141	-0.80%	68	
43-5111	Weighers, Measurers, Checkers,						
	and Samplers, Recordkeeping	29	34	5	1.60%	1	
	<b>Executive Secretaries and Administrative Assistants</b>	11,573	12,147	574	0.49%	279	
	Legal Secretaries	6871	7613	742	1.03%	206	
	Medical Secretaries	886	803	-83	-0.98%	17	
43-6014	Secretaries, Except Legal, Medical, and Executive	15,183	14,819	-364	-0.24%	291	

 SOC	Occupational Title	2002	2012	Growth	Growth Rate	Annual Openings	
43-9011	Computer Operators	800	681	-119	-1.60%	17	
	Data Entry Keyers	1254	1010	-244	-2.14%	30	
	Word Processors and Typists	3143	2098	-1045	-3.96%	69	
	Desktop Publishers	196	196	0	0.00%	4	
	Insurance Claims and Policy Processing Clerks	882	893	11	0.12%	15	
	Mail Clerks and Mail Machine Operators,	002	000		0,12,70		
10 0001	Except Postal Service	2267	2220	-47	-0.21%	68	
43-9061		14,167	14,747	580	0.40%	372	
	Office Machine Operators, Except Computer	1008	988	-20	-0.20%	25	
	Proofreaders and Copy Markers	153	140	-13	-0.88%	3	
	Statistical Assistants	***	***	***	***	***	
	Secretaries, Administrative Assistants,						
10 0000	and Other Office Support Workers,						
	All Other (OES Only)	1861	1796	-65	-0.35%	40	
45-0000	Farming, Fishing, and Forestry Occupations	150	164	14	0.90%	5	
	First-Line Supervisors/Managers	100	101		0.0070	ŭ	
10 1011	of Farming, Fishing, and Forestry Workers	20	23	3	1.41%	1	
45-2011	Agricultural Inspectors	***	***	***	***	***	
	Farmworkers and Laborers, Crop, Nursery,						
10 2002	and Greenhouse	19	25	6	2.78%	1	
45-2093	Farmworkers, Farm and Ranch Animals	76	80	4	0.51%	3	
	Forest and Conservation Workers	***	***	***	***	***	
		13,213	15,207	1994	1.42%	459	
	First-Line Supervisors/Managers	10,210	10,201	1001	1.12/0	100	
11 1011	of Construction Trades and Extraction Workers	1023	1195	172	1.57%	35	
47-2021	Brickmasons and Blockmasons	214	243	29	1.28%	6	
	Stonemasons  Stonemasons	54	65	11	1.87%	2	
	Carpenters	2698	3018	320	1.13%	76	
	Floor Layers, Except Carpet, Wood, and Hard Tiles	22	26	4	1.68%	1	
	Cement Masons and Concrete Finishers	210	271	61	2.58%	10	
	Terrazzo Workers and Finishers	85	101	16	1.74%	3	
	Construction Laborers	2150	2500	350	1.52%	64	
	Paving, Surfacing, and Tamping Equipment Operators		28	0	0.00%	0	
	Pile-Driver Operators	31	36	5	1.51%	1	
	Operating Engineers	01		· ·	210270	-	
11 2010	and Other Construction Equipment Operators	697	760	63	0.87%	24	
47-2081	Drywall and Ceiling Tile Installers	142	181	39	2.46%	7	
47-2082		15	18	3	1.84%	1	
	Electricians	1201	1408	207	1.60%	44	
47-2121		51	56	5	0.94%	2	
	Insulation Workers	55	60	5	0.87%	2	
	Painters, Construction and Maintenance	720	794	74	0.98%	18	
	Paperhangers	74	86	12	1.51%	2	
	Pipelayers	67	79	12	1.66%	3	
	Plumbers, Pipefitters, and Steamfitters	1787	2154	367	1.89%	78	
	Plasterers and Stucco Masons	35	40	5	1.34%	1	
	Reinforcing Iron and Rebar Workers	***	***	***	***	***	
47-2181		39	48	9	2.10%	2	
		00	10	U	×.10/0	~	

so	C	Occupational Title	2002	2012	Growth	Growth Rate	Annual Openings	
		Sheet Metal Workers	314	383	69	2.01%	14	
47-	-3011	Helpers—Brickmasons, Blockmasons, Stonemasons,						
		and Tile and Marble Setters	37	39	2	0.53%	2	
47-	-3012	Helpers—Carpenters	101	109	8	0.77%	5	
47-	-3013	Helpers—Electricians	85	92	7	0.79%	4	
		Helpers—Pipelayers, Plumbers, Pipefitters,						
		and Steamfitters	187	214	27	1.36%	11	
47-	-3019	Helpers, Construction Trades, All Other	397	421	24	0.59%	19	
47-	-4011	Construction and Building Inspectors	202	217	15	0.72%	6	
47-	-4021	Elevator Installers and Repairers	***	***	***	***	***	
47-	-4041	Hazardous Materials Removal Workers	***	***	***	***	***	
47-	-4051	Highway Maintenance Workers	27	26	-1	-0.38%	0	
		All Other Construction Trades and Related Workers	314	355	41	1.23%	9	
47-	-4999	<b>Construction Trades</b>						
		and Related Workers, All Other (OES Only)	314	355	41	1.23%	9	
49		Installation, Maintenance, and Repair Occupations	8980	9595	615	0.66%	269	
		First-Line Supervisors/Managers						
		of Mechanics, Installers, and Repairers	681	732	51	0.72%	22	
49-	-2011	Computer, Automated Teller,						
		and Office Machine Repairers	65	68	3	0.45%	1	
49-	-2022	Telecommunications Equipment Installers						
		and Repairers, Except Line Installers	353	337	-16	-0.46%	7	
49-	-2091	Avionics Technicians	52	54	2	0.38%	2	
49-	-2092	Electric Motor, Power Tool, and Related Repairers	11	11	0	0.00%	0	
		Electrical and Electronics Repairers,						
		Commercial and Industrial Equipment	238	249	11	0.45%	6	
49-	-2095	Electrical and Electronics Repairers,						
		Powerhouse, Substation, and Relay	***	***	***	***	***	
49-	-2097	<b>Electronic Home Entertainment</b>						
		<b>Equipment Installers and Repairers</b>	61	52	-9	-1.58%	1	
49-	-2098	Security and Fire Alarm Systems Installers	23	25	2	0.84%	1	
		Automotive Body and Related Repairers	89	90	1	0.11%	2	
		Automotive Glass Installers and Repairers	39	47	8	1.88%	2	
		<b>Automotive Service Technicians and Mechanics</b>	888	935	47	0.52%	28	
		<b>Bus and Truck Mechanics</b>						
		and Diesel Engine Specialists	316	321	5	0.16%	9	
49-	-3041	Farm Equipment Mechanics	23	23	0	0.00%	1	
		Mobile Heavy Equipment Mechanics, Except Engines	139	134	-5	-0.37%	3	
		Bicycle Repairers	20	23	3	1.41%	1	
		Mechanical Door Repairers	14	17	3	1.96%	1	
		Heating, Air Conditioning, and						
		Refrigeration Mechanics and Installers	378	437	59	1.46%	11	
49-	-9031	Home Appliance Repairers	47	40	-7	-1.60%	1	
		** *	210	236	26	1.17%	7	
		Maintenance and Repair Workers, General	3728	4142	414	1.06%	113	
		Maintenance Workers, Machinery	***	***	***	***	***	
		Refractory Materials Repairers, Except Brickmasons	30	38	8	2.39%	1	
		Electrical Power-Line Installers and Repairers	408	420	12	0.29%	14	
		Telecommunications Line Installers and Repairers	18	22	4	2.03%	1	
-0				~~	-	2.00.0	-	

soc	Occupational Title	2002	2012	Growth	Growth Rate	Annual Openings	
49-9061	Camera and Photographic Equipment Repairers	27	21	-6	-2.48%	1	
	Medical Equipment Repairers	45	43	-2	-0.45%	1	
	Precision Instrument and Equipment Repairers,						
	All Other	10	10	0	0.00%	0	
49-9091	Coin, Vending, and Amusement						
	Machine Servicers and Repairers	15	14	-1	-0.69%	0	
49-9092	Commercial Divers	16	16	0	0.00%	0	
	Locksmiths and Safe Repairers	182	183	1	0.05%	6	
49-9096	Riggers	***	***	***	***	***	
	Helpers—Installation, Maintenance,						
10 0000	and Repair Workers	258	282	24	0.89%	11	
49-9099	Installation, Maintenance,	200	202	~ 1	0.0070		
10 0000	and Repair Workers, All Other	198	171	-27	-1.46%	5	
51-0000	Production Occupations	10,011	10,347	336	0.33%	295	
	First-Line Supervisors/Managers	10,011	10,017	000	0.0070	200	
01 1011	of Production and Operating Workers	611	636	25	0.40%	15	
51-2022	Electrical and Electronic Equipment Assemblers	69	76	7	0.97%	2	
		10	7	-3	-3.50%	0	
51-2041	Team Assemblers	251	280	29	1.10%	9	
51-2092	Assemblers and Fabricators, All Other	54	260 54	0	0.00%	1	
51-2055		495	474	-21	-0.43%	12	
51-3011	Butchers and Meat Cutters	493 101	87	-21 -14	-0.43 <i>%</i> -1.48%	2	
51-3021		93	102	-14 9	0.93%	3	
51-3022	Meat, Poultry, and Fish Cutters and Trimmers	93 ***	1U2 ***	***	U.93% ***	3 ***	
	Food Processing Workers, All Other (OES Only) Machinists						
51-4041		98 ***	103 ***	5 ***	0.50%	3 ***	
	Patternmakers, Metal and Plastic						
	Welders, Cutters, Solderers, and Brazers	234	277	43	1.70%	11	
51-4195	Plating and Coating Machine Setters, Operators,	***	***	***	***	***	
F1 F011	and Tenders, Metal and Plastic						
51-5011	Bindery Workers	650	599	-51	-0.81%	17	
51-5012	Bookbinders	94	96	2	0.21%	3	
51-5021	Job Printers	250	271	21	0.81%	8	
	Prepress Technicians and Workers	626	596	-30	-0.49%	15	
	Printing Machine Operators	1138	1141	3	0.03%	27	
	Laundry and Dry-Cleaning Workers	962	1062	100	0.99%	36	
	Pressers, Textile, Garment, and Related Materials	311	331	20	0.63%	7	
	Sewing Machine Operators	50	53	3	0.58%	1	
	Shoe and Leather Workers and Repairers	32	32	0	0.00%	1	
	Sewers, Hand	13	13	0	0.00%	0	
	Tailors, Dressmakers, and Custom Sewers	108	117	9	0.80%	3	
	Upholsterers	20	17	-3	-1.61%	1	
	Cabinetmakers and Bench Carpenters	186	152	-34	-2.00%	5	
	Power Plant Operators	***	***	***	***	***	
	Stationary Engineers and Boiler Operators	1023	1033	10	0.10%	20	
51-8031	Water and Liquid Waste Treatment Plant		25-				
	and System Operators	196	302	106	4.42%	17	
	Gas Plant Operators	13	15	2	1.44%	1	
51-8099	Plant and System Operators, All Other	171	174	3	0.17%	6	

soc	Occupational Title	2002	2012	Growth	Growth Rate	Annual Openings
300	occupational fluc	2002	2012	diowai	urowin mite	openings
51-9012	Separating, Filtering, Clarifying, Precipitating,					
	and Still Machine Setters, Operators, and Tenders	11	10	-1	-0.95%	0
51-9032	O O					
<b>7</b> 4 0004	Operators, and Tenders	33	23	-10	-3.55%	1
	Inspectors, Testers, Sorters, Samplers, and Weighers	334	344	10	0.30%	9
	Jewelers and Precious Stone and Metal Workers	24	22	-2	-0.87%	1
	Dental Laboratory Technicians	89	82	-7	-0.82%	2
51-9082		15 ***	15 ***	0 ***	0.00%	<b>0</b> ***
51-9083	1					
	Packaging and Filling Machine Operators and Tender		106	-5	-0.46%	2
	Painting, Coating, and Decorating Workers	30	31	1	0.33%	1
	Photographic Process Workers	140	125	-15	-1.13%	4
	Photographic Processing Machine Operators	114	118	4	0.35%	3
	Etchers and Engravers	20	20	0	0.00%	1
	Paper Goods Machine Setters, Operators, and Tender		36	-7	-1.76%	1
	HelpersProduction Workers	651	793	142	1.99%	32
	Production Workers, All Other	218	208	-10	-0.47%	5
	1 0 1	19,516	19,729	213	0.11%	506
33-1021	First-Line Supervisors/Managers of Helpers,	189	179	17	0.040/	4
£9 1091	Laborers, and Material Movers, Hand	109	172	-17	-0.94%	4
33-1031	First-Line Supervisors/Managers of Transportation	612	627	15	0.24%	10
53-2012	and Material-Moving Machine and Vehicle Operators Commercial Pilots	14	11	15 -3	-2.38%	16 0
	Air Traffic Controllers	1 <del>1</del> ***	***	-3 ***	-2.30/0 ***	***
	Bus Drivers, Transit and Intercity	922	964	42	0.45%	24
	Bus Drivers, School	990	1037	42 47	0.45%	26
	Driver/Sales Workers	2436	2455	19	0.40%	42
	Truck Drivers, Heavy and Tractor-Trailer	1382	1456	74	0.52%	30
53-3032	· ·	1632	1742	110	0.65%	26
53-3041	· ·	1364	1374	10	0.07%	14
	Motor Vehicle Operators, All Other	490	502	12	0.24%	8
53-5021	•	45	38	-7	-1.68%	1
	Water Transportation Workers, All Other (OES Only)	***	***	***	***	***
	Parking Lot Attendants	789	941	152	1.78%	39
	Service Station Attendants	25	29	4	1.50%	2
53-6051		291	297	6	0.20%	8
53-6099		***	***	***	***	***
	Conveyor Operators and Tenders	***	***	***	***	***
	Crane and Tower Operators	105	119	14	1.26%	4
	Industrial Truck and Tractor Operators	278	256	-22	-0.82%	5
	Cleaners of Vehicles and Equipment	269	267	-2	-0.07%	9
	Laborers and Freight, Stock,					
	and Material Movers, Hand	4309	3941	-368	-0.89%	141
53-7063		***	***	***	***	***
	Packers and Packagers, Hand	1023	1180	157	1.44%	35
53-7071	•	113	148	35	2.73%	6
53-7081		1371	1238	-133	-1.02%	35
53-7199		296	327	31	1.00%	11
	<b>0</b>					

#### Notes on methodology for industry employment projections.

The industry employment projections were prepared using the Long Term Projections (LTP) model, a product of the ALMIS Long-term Industry Projections Tools Consortium and the Utah Department of Workforce Services. The LTP model offers the forecaster a set of methodologies that have proven to be most useful in making industry employment projections. It contains three basic types of models: shift share, time series and regression.

Shift share models decompose economic activity into three factors that explain differences in growth rates between different geographic areas. One is the influence of general economic conditions in a larger area of which the region is a part. A second factor is the competitive position that an area enjoys with respect to certain industries. A third factor is the industry mix in an area's economy. Usually an area's economy is compared with a larger area of which it is a part. The ITP model incorporates eight types of shift share models including Constant Share, Constant Regional Rate, Implicit Shift Share and Classical Shift Share. These different models produce a range of outcomes, a useful attribute.

Time series analysis includes a range of techniques, only some of which are used in the LTP model. Not included in LTP are exponential smoothing, ARIMA, vector auto regression (VAR) and state space models, all of which are more appropriate for short-run projections using monthly data. Long term projections including the ones we present here are generally done using annual data. The model focuses on four types of trends: linear, logarithmic, exponential and polynomial. These models describe regular patterns of growth or decline in employment at a constant, increasing or decreasing rate. More complex patterns cannot be modeled in LTP using time series models.

Regression models explain statistically the variations in employment over time using explanatory variables. The models are fitted to a base period for which the values of the explanatory variables are known, and then projected using the base period equation and projected values. The LTP model contains two sets of regression models: customized and predefined. The customized models enable the analyst to select a unique set of explanatory variables from those available that fits the data optimally. The predefined models provide the analyst with a more limited set of variables but include variables that have proved to be useful in projecting employment. They enable the analyst to fit a regression model quickly and well, a useful feature when nearly 100 industries have to be forecast. Because regression models require explanatory variables for the base period to which the model is fitted and for the forecast period, some method of projecting explanatory variables is needed. We have chosen to use Global Insight, formerly DRI-WEFA, as our source for explanatory variable forecasts. Global Insight has large macroeconomic models for the nation, states and metropolitan areas. Though no forecasting model is perfect, Global Insight has a good track record in its forecasts of the Washington area and is an excellent source for projections of this kind. Variables from Global Insight include the labor force, the unemployment rate, population, gross regional product, personal income, and total employment.

The authors generated a variety of employment projections for each industry using mostly shift share and time series models on LTP. Regression models proved less useful than in the past because the conversion to NAICS greatly reduced the number of years for which data is available. We selected a single projection that we deemed the best of the lot. Criteria included model diagnostics, the relation of the projection to the historical series, as well as recent developments in the industry and the economy. In this way we generated employment projections for 85 industry groups at the two and three and four-digit NAICS industry levels.

#### ii Notes on methodology for employment by occupation.

Employment by occupation is determined by the distribution of employment by industry. The authors prepared the occupational projections using the MicroMatrix Occupational Projections System developed by the Utah Department of Workforce Services.

The MicroMatrix program projects occupational employment from the projection of industry employment that precedes it. MicroMatrix combines industry employment projections with Occupational Employment Survey (OES) data produced by each state annually. The D.C. 2002-2012 projections use 2000, 2001 and 2002 survey data. MicroMatrix processing begins with loading the industry projections and OES data into the program. The OES data provide staffing patterns which show the distribution of jobs by occupation within an industry. For example, the legal services industry is staffed with several occupations: lawyers, court reporters, law clerks, paralegals, and legal secretaries, to name a few. If the legal services industry is expanding, then legal services employment will expand across the whole range of occupations employed in the industry. MicroMatrix allows users to create their own staffing patterns if they choose or to use national staffing patterns for industries included in the projections but not included in the OES survey.

Past staffing patterns are used to forecast occupational employment, but the program adjusts for projected changes in staffing patterns by using industry specific occupational change factors. For example, the base period staffing pattern in office and administrative support occupations in the federal government might change due to wider use of office automation technologies. In such a case past staffing patterns would need to be adjusted. The Bureau of Labor Statistics produces change factors for each occupation in each industry using national data. If the change factor for secretaries were less than one, the percentage of secretaries would decline in the occupational projections. The analyst can adjust national change factors to local conditions if that information is available to him. In another step, MicroMatrix estimates self-employed, unpaid family workers and employees in private households from national patterns and local employment totals.

Using each state's industry projections, the program projects employment by occupation for each industry and aggregates them across industries to arrive at total projected employment by occupation. The end result is a comprehensive set of employment projections covering approximately 600 occupations.

#### iii Notes on growth rates:

The fastest growing occupations are those with the highest growth rates. Growth rate measures the forecasted annual percentage change from the base year 2002 to the projected year 2012. The rates reported in the tables are compound growth rates for the 10-year period. Since occupations with low employment totals start from a low base total, a small increase in an occupation's employment can result in a high growth rate. Conversely, an occupation with a high total for the base year 2002 could have a large increase in forecasted employment, but a small growth rate. Restricting the table to occupations with over 100 jobs reduces, but does not eliminate, this effect.

#### **Authors' Note**

These projections are the result of the collective efforts of several individuals. First, the U.S. Department of Labor, Employment and Training Administration, provided funding for the project. Gregg Irish, Director of the D.C. Department of Employment Services (DOES), gave it his approval. Charles Roeslin, Associate Director, Office of Labor Market Research and Information of DOES, contributed enormously by sponsoring the project, assisting in the collection of data, sharing information, reviewing the projections, and dealing patiently with various setbacks along the way. Without his support this project could not have been completed. John Sliva, an economist with DOES, contributed to the collection of the necessary data and in numerous other ways. Fred Siegmund did most of the detail work on the projections, wrote the report and prepared the graphs and tables. Ray Whitman oversaw the project for Job Trends Associates and reviewed and edited the report. This report did not reflect breaking news. The authors did not take into consideration the proposed reassignment of jobs at Walter Reed Army Medical Center in making these projections.

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## Notes

Notes



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